





Film Victoria is the State Government agency that provides strategic leadership and assistance to the film, television and digital media industries of Victoria. We invest in projects and businesses, and promote Victoria as a world-class production destination nationally and internationally.

Our screen industry plays a crucial role in Victoria's cultural, economic and social development. It generates jobs and business activity, and enriches our cultural life by capturing local narratives, voices and important ideas.

Through our financial support the film and television industry is able to create entertaining, culturally significant and innovative projects that Victorian audiences want to see and experience; stories about our history, society and life on screen.

Our digital media programmes support the development of diverse projects for online, mobile and video game platforms with an emphasis on technical, creative or design innovation.

Through our work to promote Victoria as a leading production destination nationally and internationally, we're also able to attract production, post-production and visual effects to the state. This enhances opportunities for employment and skills development, creates business prospects and generates a substantial boost for the Victorian economy.

The result of our activity is a film, television and digital media industry that can demonstrate growth over time, with businesses becoming more sustainable. This ultimately achieves our vision for the Victorian screen industry to have a world-leading screen economy and culture.

Initially constituted as the Victorian Film Corporation in 1976 under an Act of Parliament, the Corporation became Film Victoria in 1982 by virtue of the *Film Victoria Act (1981)*. In 1997, the functions of Film Victoria were amalgamated with those of the State Film Centre of Victoria to form Cinemedia Corporation, under the *Cinemedia Corporation Act 1997*. The *Film Act 2001* abolished Cinemedia Corporation and established Film Victoria and the Australian Centre for the Moving Image (ACMI) as separate statutory authorities. In November 2006, Film Victoria moved from the Arts portfolio to Innovation, and reports to the Minister for Innovation, Gavin Jennings MLC.

The Film Act 2001 defines Film Victoria's role as to provide:

'Strategic leadership and assistance to the film, television and multimedia industry of Victoria to encourage innovation and the creation of new projects of high quality that are of economic or cultural benefit to Victoria'.

#### **Our Vision**

Our vision is for Victoria to have a world-leading screen economy and culture.

#### **Our Mission**

Our mission is to lead an innovative screen industry to deliver engaging, world class content that enriches our cultural life, and generates jobs, prosperity and creative opportunities.

#### **Our Services**

Our staff support the film, television and digital media industry by:

- Providing professional and business development support to foster industry business growth and a skilled workforce
- Supporting the creation and production of original screen content and encouraging audience engagement
- Marketing and developing the state as a world-class production destination to increase the economic value of Victoria's film and television production industry
- Developing and leading industry policy on behalf of the Victorian Government





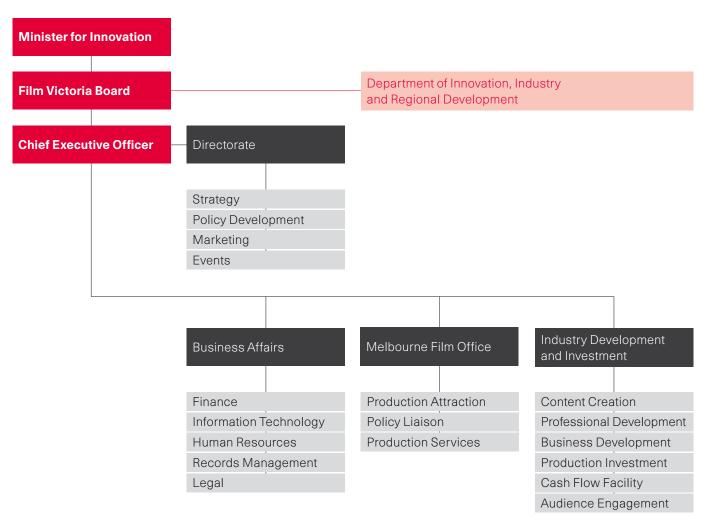




#### **Our Corporate Governance**

We report to the Minister for Innovation, Gavin Jennings MLC. We work closely with the Department of Innovation, Industry and Regional Development (DIIRD) and other government bodies including the Victorian Major Events Company and Australian Centre for the Moving Image, and are guided by the Government's five-year *Victorian Screen Industry Strategy*.

#### **Organisational Chart**



# Our Strategic Objectives



#### Objective One: Develop an Innovative Industry

- Support and invest in innovative local projects that reflect Australian perspectives and engage audiences
- Create a strategic framework and action plans for screen industry sustainability
- Maximise opportunities for local production and post-production activity
- Build local and international relationships that benefit the Victorian screen industry
- Recognise best practice in creative and business partnerships and projects



#### Objective Two: Build Skills and Capacity

- Identify and encourage industry growth opportunities
- Support professional development and other approaches to foster a skilled and productive workforce
- Work with industry, associations and other government agencies to improve business skills capability



#### Objective Three: Market Victoria and Attract Production

- Position Melbourne and provincial Victoria as a world-class production destination
- Increase international and national production and post-production activity in Victoria
- Build awareness and recognition of Victorian product and talent in Australia and overseas



#### Objective Four: Enhance Audience Engagement

- Increase opportunities for people to view, understand and appreciate local content
- Support organisations, events and initiatives that engage audiences



### **Objective Five: Shape Industry Policy**

- Provide an integrated and focused industry policy framework that enhances sustainability, cultural outcomes, innovation and excellence
- Strengthen Film Victoria's research and analysis capacity, and management and dissemination of industry knowledge



#### Objective Six: Strengthen Organisational Capability

- Provide effective, efficient and transparent corporate services, business systems and infrastructure to achieve Film Victoria's strategic objectives
- Maintain corporate governance, through policies, procedures, relevant legislation and Departmental standards
- · Value and enhance our people and their skills

#### **Board Members**



John Howie President

John has been President of the Film Victoria Board since 2003 and was formerly the Chair of Film Victoria between 1989 and 1992. He was a member of the Film and Television Industry Task Force, which reported to the State Government in 2000, the Chair of the Film and Television Strategy Committee in 2005 and is a member of the Victorian Screen Industry Roundtable which delivered its strategy in 2009. A lawyer and former senior partner in the firm of Howie & Maher Solicitors, John now acts as Special Counsel for Williams Winter Solicitors. He is Chair of Victoria Legal Aid, and a member of the Melbourne and Olympic Park Trust and the Montsalvat Foundation.



Katherine Blashki

With a background in Communications Arts and Information Technology faculties at numerous universities, Katherine is also known for her experience in the interactive media sector, focusing on creating narrative and systems development. Katherine has a new position as Director of Research and Education at the Australian Film, Television and Radio School (AFTRS) and Chair of New Media Technologies, a collaboration between the faculties of Arts, Science and Technology at Deakin University. Katherine's research and writing credits include over 100 papers and journals, along with participation in community. industry and international consultancies in communications. IT and interactive media.



lo Dawson

Jo is a chartered accountant with extensive experience in financial services and wealth management developed through senior roles at National Australia Bank and Deloitte. Jo has excellent management and strategy experience, and brings a strong corporate governance background to the Board through experience developed in a range of environments, including CFO of National Financial Management. She is Managing Director and adviser with Executive Wealth Strategies, a financial planning practice established in 2002, and is also a director of the general insurance company Catholic Church Insurances Limited.



Siu Ling Hui

Siu Ling is the Principal/Director of In-Context Finance, which provides financial consulting, financial management and strategic business advisory services to small and medium enterprises (SMEs). She is an accredited sponsor of the Australian Small Scale Offerings Board (ASSOB). Previously the holder of management positions with GE Capital, Bank of Melbourne (Westpac) and Citibank, Siu Ling is also a freelance writer. She holds a Bachelor of Economics degree (Accounting) from Monash University and is a member of the Institute of Chartered Secretaries and Administrators.



Ana Kokkinos

Ana is an independent filmmaker based in Melbourne who commenced her career as a lawyer and industrial officer before graduating from the VCA School of Film and Television. She directed and co-wrote the award-winning films ONLY THE BRAVE and HEAD ON, the latter selected for Director's Fortnight at Cannes and the winner of numerous awards including an AWGIE for Best Adaptation. Ana has directed episodes of the television series EUGENIE SANDLER PI and THE SECRET LIFE OF US. In 2006 her feature film THE BOOK OF REVELATION was launched at the Toronto International Film Festival. Ana's latest feature film BLESSED, premiered at the Melbourne International Film Festival in 2009. It won the Jury prize at San Sebastian for Best Screenplay and the Jury Prize for Best Film at the Kosmorama Trondheim Film Festival in Norway. Ana recently won an Emerging Master Award at the 2010 Seattle International Film Festival.



Kim McGrath

Kim McGrath joined the Board in 2010. She has over 20 years experience in public policy development and implementation in a range of portfolio areas, including the screen industry and governance. She is currently engaged by the United Nations Development Program on the former Victorian Premier, Steve Bracks' Timor-Leste Governance Project. Kim also serves on the Board of the Melbourne International Film Festival.



Michael McMahon

Michael McMahon joined the Board in 2010. A former lawyer with extensive experience in arts and entertainment law, Michael was Director of the Arts Law Centre of Australia and the National Indigenous Arts Advocacy Association, and has served on boards of several arts and cultural organisations. He commenced producing film and television projects in 1997 and is a Director of Matchbox Pictures.



**Bryce Menzies** 

Bryce is a leading entertainment lawyer with more than three decades of experience in film production. His expertise covers the areas of film and television finance and law. He has worked as a lawyer on more than 400 productions including MURIEL'S WEDDING, TWO HANDS, KENNY, DAYBREAKERS, DON'T BE AFRAID OF THE DARK and SOUTH SOLITARY. In addition to acting as legal advisor on Australian films, his executive producer credits include MALCOLM, DEATH IN BRUNSWICK, TWO HANDS, TEN CANOES, NOISE and THE LOVED ONES.



Leonie Morgan

Leonie is Manager, Projects with the Office for the Community Sector in the Department of Planning and Community Development, where she is responsible for projects to strengthen the long-term sustainability of Victoria's not-for-profit community organisations. Between 1997 and 2007 she established and coordinated the Women Working in Television Project a national industry partnership funded by Australia's free-to-air television networks, the subscription television sector and the Australian Film Commission, Leonie holds a Masters of Education and a Graduate Diploma of Media and Cinema, and is listed on the Victorian Women's Honour Roll for her services to women in decision making.



**Robert Murray** 

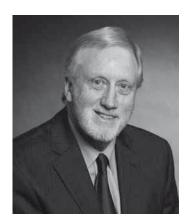
Robert has 16 years' experience in the game development industry. As CEO of Firemint, he has expanded the studio to become a highly awarded company receiving recognition at the Australian Game Developers Conference, International Mobile Gaming Awards, Independent Games Festival and the Governor of Victoria's Export Awards. Robert oversaw the development of numerous triple-A licensed titles for international publishers, as well as Firemint's original iPhone titles, and was the original designer and developer of the studio's smash hit worldwide number one iPhone game, FLIGHT CONTROL. He also oversaw production of REAL RACING, widely acclaimed in the industry as the best iPhone racing game.



Jan Sardi

Jan Sardi is one of Australia's eminent screenwriters. In 1997 he received an Academy Award Nomination for his screenplay for SHINE, as well as nominations for BAFTA, the Writers' Guild of America, and the Golden Globes. lan has also won numerous awards for his work in film and television in Australia, including best screenplay for SHINE. In 2003 he wrote and directed the award-winning film LOVE'S BROTHER an Australian/UK production. He also adapted the hit films THE NOTEBOOK and MAO'S LAST DANCER for the screen. Jan's current projects include adaptations of THE SECRET RIVER by Kate Grenville, and REMARKABLE CREATURES by Tracy Chevalier.





#### **President's Report**

I'm pleased to present Film Victoria's Annual Report for 2009/10. It's been an outstanding 12 months for the Victorian screen industry and Film Victoria has played an important role in making the past year such a significant one.

A total of 88 film, television and digital media projects commenced production in Victoria in 2009/10, spending an estimated \$233 million - the second highest spend ever recorded for the Victorian screen industry. What makes this achievement so significant is that the majority of this spend has come from local stories by local teams.

In November 2009 the Government launched the *Victorian Screen Industry Strategy*, which reconfirms the Government's commitment to the industry and acknowledges the importance it plays in the economic and cultural lives of Victorians. We played a major role in the development of the strategy and will deliver many of its objectives over the next five years.

This financial year also marked the last year of our 2007/10 Corporate Plan, and the development of our plan for 2010/13. The new Corporate Plan will focus on objectives that address both the Victorian Government's vision for the screen industry and the ongoing need for Film Victoria to lead industry advocacy and deliver positive outcomes for the industry, which benefit the state.

I must extend a heartfelt thanks to my fellow Board Members for their contributions throughout the year. I'd like to welcome Michael McMahon and Kim McGrath to the Board. Kim and Michael bring a wealth of insight and experience and are welcome additions to the work of the Board.

Film Victoria's standing among the industry as an innovative, responsive and respected screen agency is largely due to our CEO Sandra Sdraulig and her team of dedicated, professional staff. I congratulate and thank them all for your leadership and support of the Victorian screen industry.

To the Premier of Victoria, the Hon. John Brumby MP, Minister for Innovation, Gavin Jennings MLC and the Department of Innovation, Industry and Regional Development, our thanks and appreciation for your continued support.

Together with the Board and the staff of Film Victoria I look forward to an exciting and challenging phase for the industry over the coming months and years.

John Howie President



#### **CEO's Report**

It's been a remarkable year for Film Victoria and the Victorian screen industry. Our funding programmes leveraged \$179 million in 2009/10, almost double the production expenditure of the previous year.

Local television production was the strongest performing sector, and the 37 productions we supported this financial year contributed \$87 million to the Victorian economy - a 56% increase on last year's figure. And significantly, we saw and heard more Victorian stories on screen, increasing the cultural benefit to the state.

On our screens, viewership of the 33 Film Victoria supported television programs on air this year exceeded 73 million views, signifying the strong appeal of our projects among Australian audiences.

Victorian films also performed incredibly well at the box office - of the top 10 Australian films at the Australian box office, half were Victorian projects or from Victorian teams. Film Victoria supported films released at the Australian box office took more than \$24 million, which represents an estimated attendance of 2.1 million Australians experiencing our stories on the big screen.

Victoria continues its reputation as a leader in the games sector, winning eight of the nine Games Developers Association of Australia Game Developer Awards in 2009. We received a record number of digital media applications – up 45 % on the previous year, signalling that local companies are embracing the opportunity to develop commercially appealing content for new platforms, as well the growth of digital media developers and projects in Victoria.

At Film Victoria we lead the response to an ever-changing landscape to ensure a sustainable, innovative and resilient industry that performs strongly year after year. The *Victorian Screen Industry Strategy* provides the framework for the Victorian Government's vision for the industry. It is a five-year plan and we are already implementing several strategy projects.

In the coming financial year we will continue to consolidate and align our activities to the objectives of the strategy, and deliver programmes that reflect its aims: to extend Victoria's reputation as Australia's foremost location for film, television and digital media production, to increase investment, exports and jobs, to enhance industry skills and increase exposure to Victorian creativity.

As always, my heartfelt thanks to the Board, led by John Howie, for its continued commitment and leadership, and to Film Victoria staff for their hard work throughout the year.

Finally, thanks to our talented screen professionals for their energy, creative vision and high-calibre projects, which have once again made Victoria the leading state for screen activity.

Sandra Sdraulig
Chief Executive Officer

## **Achievements**

So how well did we perform this year? Film Victoria's Annual Report for 2009/10 is divided into two sections:

#### The year in review

#### All killer no filler

This section highlights our key achievements within each strategic area.

Wherever you see this **X** it means the achievement also aligns with the *Victorian Screen Industry Strategy: Our Vision On Screen.* 

#### Report of operations

#### The business end

We deliver an annual report to Parliament that complies with State Government regulations. This section contains our compliance with legislation, the financial statements, report of payments and the disclosure index.





## Reasons for Victorian Screen Practitioners to be Proud

1

88 film, television and digital media projects commenced production in Victoria in 2009/10, spending an estimated \$233 million – the second highest spend on record, and driven predominantly by local activity

2

The television sector was the largest segment of the Victorian screen industry, with production expenditure of **\$130 million**  3

The value of films beginning production in 2009/10 grew by **186%** over the previous year, with production expenditure of **\$101 million** 

4

Productions supported by Film Victoria leveraged an estimated spend of **\$179 million**  5

37 television productions supported by Film Victoria contributed \$87 million to the state's economy – a 56% increase from last year's leveraged spend of \$56 million

6

There was a **45%** increase in digital media production applications from the previous year

7

Production Investment
Attraction Fund (PIAF)
supported projects
leveraged **\$102 million**of Victorian industry spend

8

14 productions filmed in 37 locations in regional Victoria with the support of the Regional Location Assistance Fund (RLAF). RLAF support in 2009/10 resulted in a regional spend of \$2.7 million. This is an increase of 124% from

9

Film Victoria supported projects created an estimated **5,371** full time equivalent jobs

10

Film Victoria supported films released at the Australian Box Office in 2009/10 took **\$24 million** – a **46%** share of the total box office takings for Australian films. This represents an estimated attendance of **2.1 million** Australians – a **411%** increase on last year's results

11

the previous year

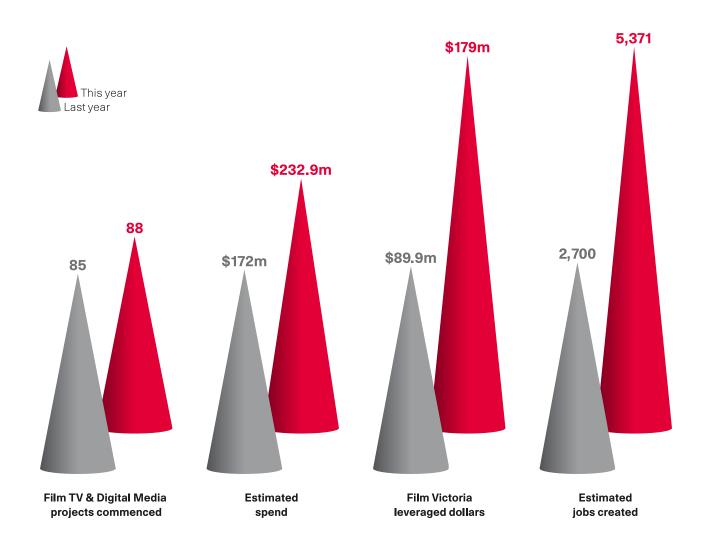
**5** out of the top **10** Australian films at the Australian box office were supported by Film Victoria

**12** 

33 Film Victoria supported television programs screened during the 2009/10 financial year, with viewership numbers exceeding 73 million views

# Develop an Innovative Industry

88 film, television and digital media projects commenced production in Victoria in 2009/10, spending an estimated \$233 million – the second highest spend on record. 
Cur programmes leveraged \$179 million of this spend and created an estimated 5,371 full time equivalent positions.



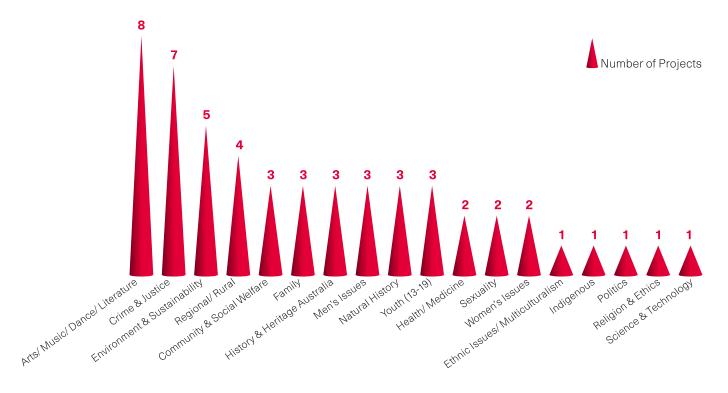


The television sector was the largest segment of the Victorian screen industry, with total state production expenditure of \$129.9 million. We supported 37 of these productions, which generated production expenditure of \$86.8 million - a 56% increase from last year's leverage of \$55.7 million.



The value of films beginning production in 2009/10 grew by 186%, with total production expenditure of \$101.4 million. Of this, we supported 15 film productions, which leveraged a total spend of \$90.5 million.

#### Diverse content in productions supported by Film Victoria



We fund a range of projects to engage diverse audiences. In 2009/10, 76% of productions we committed funding to contained socially and culturally diverse content, based on 18 categories defined by Government policy initiatives. These include crime and justice, regional/rural, community and social welfare, Australian heritage and history, women's issues, multiculturalism, science and technology, arts, and religion and ethics.

### Through our Production Investment programme we supported:

 $\cdot$   $\;$  Five feature films, with a total commitment of \$482,500

14 fiction adult/children's television projects, with a total commitment of \$3,441,864

 18 factual television projects, with a total commitment of \$1.669.511

Short projects with a total commitment of \$217,000

### Through our Development programmes we supported:

 39 fiction projects, with a total commitment of \$882,775

 21 factual projects, with a total commitment of \$205,700

### The LOWDOWN on our support through the production cycle

Each week Alex Burchill writes a column for a popular tabloid rag, and each week a celebrity turns his life upside down. This is the world of LOWDOWN, a comedy series from the mind of former showbiz journalist and writer/actor/producer Adam Zwar; developed and produced with our assistance. Produced by Nicole Minchin, written by Adam and directed and co-written by Amanda Brotchie, the series received our Pilot funding in 2008, Script Development funding in March 2009 and Production Investment in September 2009. The series premiered on ABC1 in April 2010, drawing a loyal audience and critical recognition. A second series is in development.



#### Through our Digital Media programmes we supported:

32 digital media projects with a total commitment of \$1,372,300.

There was a 45% increase in digital media production applications from the previous year, indicating that local companies have embraced the opportunity to develop entertaining and commercially appealing content for new platforms.



We provide more funding for digital content than any other state or federal funding agency in Australia, and the Victorian games development community is world-renowned for its innovation and capability.

Three of the top ten world-wide iPhone games in 2009 were developed in Melbourne: THE SIMS 3, FLIGHT CONTROL and NEED FOR SPEED. It was a strong year for online games with SCARYGIRL (which received our Prototype funding) passing one million online players and PUZZLE CHRONICLES, developed by Infinite Interactive with our assistance, being published by Konami. Victorian company Firemint won two Apple Design Awards for the titles REAL RACING and FLIGHT CONTROL HD, and local young developers The Voxel Agents released their iPhone game TRAIN CONDUCTOR to huge success.

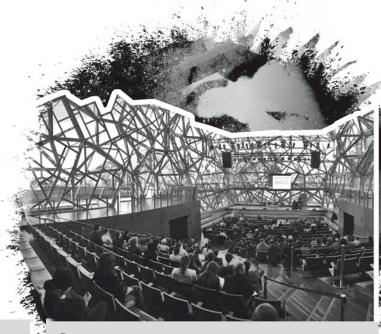
The game was listed by Apple as the #4 most addictive game in the App Store. In 2009 the number of Australians playing games overtook those attending the cinema, so the emphasis that we placed on funding and investing in this sector was timely indeed.

#### \* Downloadable Games Initiative

In September 2009 we announced a new funding programme in our digital media suite – the Downloadable Games Initiative. The only fund of its kind in the world, the initiative supports the development of downloadable games that can be sold direct to the consumer, a market growing at more than 500% each year. This year we invested \$160,600 in 5 projects, keeping us at the forefront of games development support in Australia.





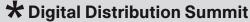


## **★** World Congress of Science and Factual Producers

top academic, journalistic, scientific

and research communities.

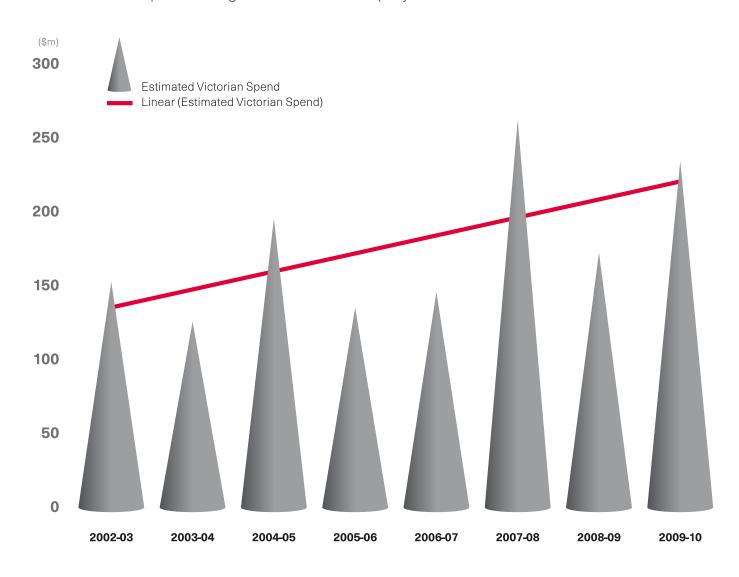
Some of the best and brightest minds in the world of science and factual production came to Melbourne in December 2009 for the World Congress of Science and Factual Producers, an internationally renowned event that was held for the first time in Australia. Supported by Film Victoria and the Department of Innovation, Industry and Regional Development, the sold-out event attracted more than 500 producers and broadcasters from around the world for information sessions, networking opportunities, spirited debates and potential partnerships with Australia's



In September 2009 we hosted the *Digital Distribution Summit*—the first of its kind in the world. Digital media industry leaders, developers, publishers and enthusiasts from 112 organisations gathered over three days to discuss the changing nature of games development and shift towards digital distribution. More than 250 people attended the conference, which was also streamed to a worldwide audience of over 5,000.

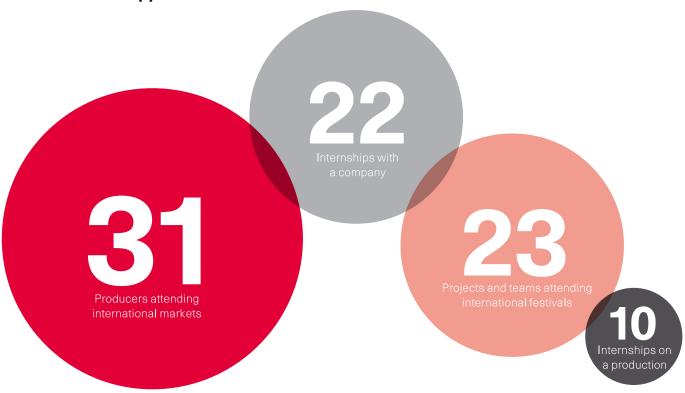
#### Industry growth: from strength to strength

2009/10 signalled a strong return to form for the local screen industry. Over the past eight years the state's estimated total screen production expenditure has trended upwards. This overall economic buoyancy is indicative of the amount of production occurring in the state and a positive sign of the times and projects to come.



## **Build Skills and Capacity**

#### In 2009/10 we supported:



\* In addition, 90% of crews employed on completed productions (that we supported) were Victorian, and we facilitated 156 business skills development opportunities.

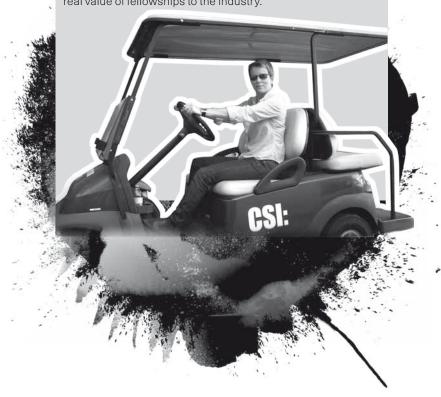


#### Learning the craft, Hollywood style

Driving past the soaring palm trees of Sunset Boulevard and into the Universal Studios complex, Victorian script writer Jane Allen had amazing experiences ahead of her each day: watching a team of writers plot an episode, chatting with directors and actors about the mechanics of a scene, or shadowing an executive producer during a film edit. As a recipient of our International Fellowship with the hit television series CSI: CRIME SCENE INVESTIGATION, Jane spent 12 weeks with a script writer as episodes were developed for the show's tenth season. She took part in production meetings, sat in on story breaks and observed filming of episodes on-set. Script development is critical to the filmmaking process, and these fellowships offer a once-in-a-lifetime opportunity for Victorian practitioners to continue to strengthen their craft. Importantly, Jane is sharing her experiences and new skills with fellow practitioners - a flow-on effect that illustrates the real value of fellowships to the industry.

#### **★** Going global for business

In November 2009 we implemented a new programme, Global Connections, to help filmmakers finance travel for strategic business purposes and build relationships in the international marketplace. Since its inception we've funded six production companies with a total of \$51,900 to travel to London, Cannes and Budapest for key meetings, markets and forums. In May 2010 a number of production companies met with producers and investors at the Ausfilm Co-Production Forum. Amongst these were Harvey Taft Productions and Robyn Kershaw Productions who have both set up potential co-production agreements as a result of their business travel.



## Market Victoria and Attract Production

Projects supported through our Production Investment Attraction Fund (PIAF), which attracts footloose film and television production to Victoria, leveraged \$102 million of total Victorian industry spend and included a mixture of international feature films, large budget Australian features and a new high-profile Australian television series.

Four major films were shot in Victoria and supported through PIAF in 2009/10:

- Guillermo del Torro's horror remake DON'T BE AFRAID
   OF THE DARK, starring Katie Holmes and Guy Pearce,
   filmed at Melbourne's Central City Studios and on location
   in Melbourne and regional Victoria in mid 2009. All VFX were
   completed locally as well as portions of the post-production.
- Omnilab's action thriller THE KILLER ELITE, starring Robert de Niro, Clive Owen and Jason Statham, filmed in various locations around Melbourne's CBD and in regional Victoria
- Fred Schepisi's EYE OF THE STORM set in Sydney but filmed in Melbourne from May 2010, is an adaptation of Patrick White's novel, starring Charlotte Rampling, Judy Davis and Geoffrey Rush and is the first film Schepisi has directed in Australia in 20 years
- Simon Wincer's film about the race that stopped the nation, THE CUP, staring Stephen Curry as Damien Oliver, filmed in and around Melbourne from May 2010

James Cameron's underwater cave diving action adventure SANCTUM was also post-produced in Melbourne.

On our screens: Where The Wild Things Are

Warner Bros. Pictures' WHERE THE WILD THINGS ARE, an adaptation of Maurice Sendack's classic children's story, filmed in Melbourne and regional Victoria in 2006. The visually stunning Spike Jonze film used several regional locations, including Mornington, Gembrook, Mt Arapiles, Discovery Bay, Woodend and Bushrangers Bay. The film was released in the US in October 2009 opening at #1 in its first week. It launched in Australia in November and has since grossed USD \$100,086,793, at the box office worldwide.

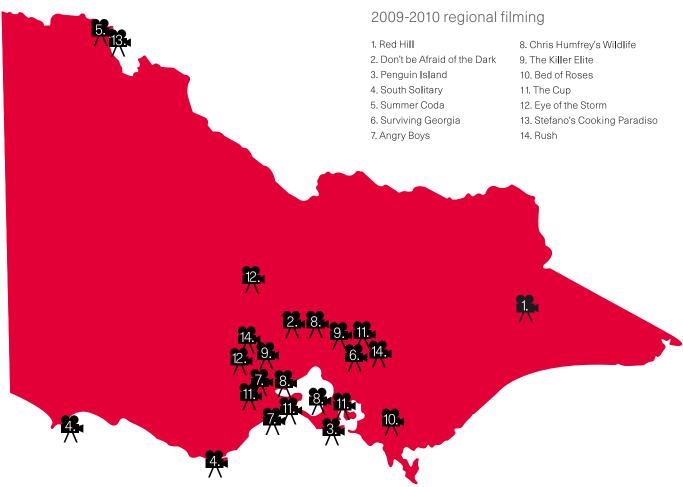
In 2009/10 our film commission services assisted two Indian productions to film in the state, CROOK: IT'S GOOD TO BE BAD and ORANGE

Our post and VFX campaign, POST.VFXMelbourneNow was launched in 2009/10, putting the local creative and technical expertise front and centre with a dedicated website and magazine style publication.

Our Regional Location Assistance Fund (RLAF) was well travelled this year, with a total of 14 productions using the fund to film in 37 regional locations, including Omeo (RED HILL); Warburton (SURVIVING GEORGIA); Mildura (SUMMER CODA); Mount Macedon (DON'T BE AFRAID OF THE DARK); and Healesville and the You Yangs (THE KILLER ELITE). This resulted in a regional spend of \$2.7 million, an increase of 124 % from the previous year.



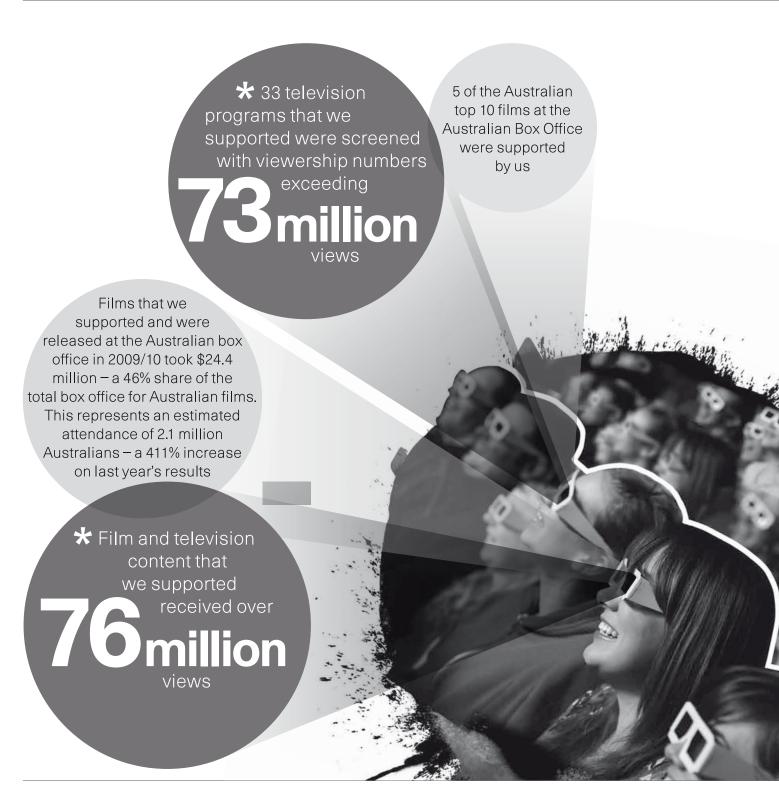








## Enhance Audience Engagement





Melburnians have an insatiable appetite for film, and when it comes to film festivals, there's something to suit everyone.

#### **\*** In 2009/10:

- · 61 Film Victoria projects had a public screening
- We supported 50 screen activities, events and cultural programmes
- More than 1.2 million people participated in programmes and activities supported by us

#### \*Films we supported:

- · Received 76 award nominations
- · Won 56 awards

#### **Bollywood and beyond**

Fact 1: Bollywood is the largest film industry in the world.

Fact 2: At its most basic, Tollywood refers to the industry in Southern India, while Bollywood refers to the industry in the North.

Fact 3: Since 2005, at least five Bollywood or Tollywood films have been shot in Melbourne.

This year, for the first time, we sponsored the Indian Film Festival, held at various locations in and around Melbourne's CBD in March. More than 6,000 people attended screenings of Indian blockbusters and classic, contemporary and regional films. Directors Rajkumar Hirani, Imtiaz Ali and Anuragh Singh, and Rani Mukherjee, recognised in India as one of the greatest female stars of all time, attended the seven-day festival.





Our support of the Melbourne International Film Festival (MIFF) continued in 2009. It was an eventful year: the controversial 10 CONDITIONS OF LOVE sparked serious political debate and admission figures reached highs of 190,000 for the 350 films screened at the festival. We continued our support of the 2009 MIFF Premiere Fund, which financed BALIBO, BLESSED, BRAN NUE DAE, THE LOVED ONES and INDONESIA CALLING – JORIS IVENS IN AUSTRALIA; and co-financing industry event 37°South. The festival injected more than \$8.6 million into the local economy.

2010 was the first of a three-year Victorian Government commitment to support the TV Week Logie Awards. As well as hosting the Logies in Melbourne, we hosted a networking event in May for more than 140 television producers and programming and content commissioners from the major networks and pay TV broadcasters.

We continued our sponsorship of The Australian Film Institute (AFI) Awards, which recognise excellence and success in the film and television industry. The awards received a record 217 entries in 2009 and 68 Victorians were nominated for awards.

#### On our screens: The Pacific

HBO's THE PACIFIC, the biggest mini-series ever made, filmed almost entirely in Melbourne and regional Victoria in 2008. Flinders Street, one of the city's busiest intersections, was closed for two days to film episode 3 of the 10-part series, about the marines' leave time in Melbourne following the battle of Guadalcanal in 1943.

THE PACIFIC screened on Channel 7 from April 2010 to an average audience of 1.59 million viewers across Australia, and was broadcast on the HBO cable television network in the United States a few months earlier, where it reached a potential audience of 20 million people. Exposure of this magnitude promotes Melbourne as a world-class production destination and showcases the city to an international audience.

At the time of printing, THE PACIFIC had received an impressive 24 Emmy nominations.





In November 2009, the Government launched the *Victorian Screen Industry Strategy: Our Vision on Screen*, which articulated the Government's vision for the Victorian screen industry over the next five years. We played a major role in the development of the strategy and have the mandate to deliver most of its objectives.

The strategy focuses on four key areas:

- Screen Global will build the competitiveness of the Victorian screen industry through continued support for content development and production, and companies with capacity to develop a slate of projects. We will also continue to promote the state as a highly attractive filming destination and provide incentives for increased production activity
- Screen Content will promote quality, innovation and ambition in Victorian screen culture by focusing on the development of original ideas, exceptional scripts and story-driven games
- Screen Skills will support Victorian screen practitioners
  who are prepared to make a commitment to keep pace with
  changing technology and continually seek new practical
  experience (this area is largely the responsibility of Skills
  Victoria)
- Screen Engagement will support a vibrant and relevant screen culture in Victoria by providing a range of opportunities to better engage Victorian audiences, and develop further interest in, and support for, Victorian and Australian creativity and innovation



In 2010, we contributed to a joint submission on behalf of all Australian screen agencies to the **2010 Review of the Australian Independent Screen Production Sector**. The submission suggested 15 recommendations, including changes to the producer offset and a reduction in QAPE (Qualifying Australian Production Expenditure) thresholds. As a member of Ausfilm we contributed to the organisation's submission to the review, which focused on the Location and Post, Digital and Visual (PDV) offsets. We also helped shape Ausfilm's co-production forums in Los Angeles and London.

In January 2010, we led a united environmental coalition with the Australian state and federal government screen agencies for the national screen industry. The **National Green Screen Committee** will develop guidelines, resources and standards to help transform all sectors of the screen industry into more environmentally responsible operators. All agencies are analysing the environmental impact of their current organisational practices as part their commitment to the initiative.

As the key drivers of the formation of the committee, we've committed to facilitating an environmental audit of the Victorian production BED OF ROSES. The results and recommendations of this audit will be used to benchmark sustainability in the television sector.



In 2010, we developed our new Corporate Plan, which will guide our business activities until 2013. The new plan focuses on four key objectives, which address both the Victorian Government's vision for the screen industry as articulated in the *Victorian Screen Industry Strategy* (see previous page), and the ongoing need for us to lead industry advocacy and deliver positive outcomes for the industry.

#### **Records Management**

In October 2009 we completed full migration of more than 21,000 Film Victoria documents to TRIM, our electronic record management system. TRIM enables us to create, use, share, search for and dispose of corporate information. This was accompanied by new Records Management Procedures to help us use TRIM effectively.

#### **Learning and Development**

We provided a diverse range of opportunities for staff to develop and broaden their professional skills and further enhance their capacity to contribute positively to our role in supporting the film, television and digital media industry. Some of the activities undertaken during the year providing professional development opportunities for our staff included:

- · Management and Senior Leadership Skills Development
- · Project Management
- Records Management
- · Payroll and Management Accounting
- · Film and Television Law
- · Licensing Law
- · Policy Skills
- · Locations Management and Scouting
- · Producing, Film Business, Marketing and Distribution
- · Change Management
- · Occupational Health and Safety

## Appendix 1 List of Payments

| Project  | Company/Person   | Payments 2009/10   |
|--|--|--|
|  |  |  |
| Catapult (New Feature Writers)   |  |  |
| Station to Station   | Karl Smith   | \$2,000  |
| If Marlowe   | Anne Richey  | \$2,000  |
| The Starsailor   | Shane O'Neill  | \$2,000  |
| Snowtown   | Shaun Grant  | \$2,000  |
| 1981   | David Hansen   | \$3,000  |
| The Amber Light  | Shaun Newcombe and Levente Szilagyl  | \$3,000  |
| Death and All His Friends  | Beth King  | \$10,400   |
| Dreams on the Third Shift  | Shane Begg   | \$3,000  |
| The Gypsy Heart  | David Willing  | \$10,400   |
| Merna  | Brett Cousins  | \$7,800  |
| The Non-Believers  | Steve Mitchell   | \$10,400   |
| Tinyband   | John Pace  | \$3,000  |
| Total Catapult (New Feature Writers)   |  | \$59,000   |
| Cross Platform Development   |  |  |
|  |  |  |
| The Naked Lentil   | Monnet Mode  | \$2,000  |
| The Naked Lentil Love in a Bright Landscape  | Moppet Mode  Danielle Karalus  | \$2,000  |
| Love in a Bright Landscape   | Danielle Karalus   | \$8,000  |
|  | Danielle Karalus<br>Puffafish  | \$8,000<br>\$2,000   |
| Love in a Bright Landscape The Precinct Planet Urban TV  | Danielle Karalus<br>Puffafish<br>Amila Deshantha Gardi Hewa Pattinige  | \$8,000<br>\$2,000<br>\$2,000  |
| Love in a Bright Landscape The Precinct  | Danielle Karalus<br>Puffafish  | \$8,000<br>\$2,000   |
| Love in a Bright Landscape The Precinct Planet Urban TV Westall 1966: A Surburban UFO Mystery  | Danielle Karalus Puffafish Amila Deshantha Gardi Hewa Pattinige Endangered Pictures  | \$8,000<br>\$2,000<br>\$2,000<br>\$2,000<br>\$2,000                                  |
| Love in a Bright Landscape The Precinct Planet Urban TV Westall 1966: A Surburban UFO Mystery The 10 Conditions of Love  | Danielle Karalus Puffafish Amila Deshantha Gardi Hewa Pattinige Endangered Pictures Arcimedia Ghost Pictures   | \$8,000<br>\$2,000<br>\$2,000<br>\$2,000<br>\$8,000<br>\$6,000                       |
| Love in a Bright Landscape The Precinct Planet Urban TV Westall 1966: A Surburban UFO Mystery The 10 Conditions of Love Punk to Post-Punk Ollie's Island                 | Danielle Karalus Puffafish Amila Deshantha Gardi Hewa Pattinige Endangered Pictures Arcimedia Ghost Pictures Sustain Ability International                   | \$8,000<br>\$2,000<br>\$2,000<br>\$2,000<br>\$8,000<br>\$6,000<br>\$7,900            |
| Love in a Bright Landscape The Precinct Planet Urban TV Westall 1966: A Surburban UFO Mystery The 10 Conditions of Love Punk to Post-Punk Ollie's Island Mongolian Bling | Danielle Karalus Puffafish Amila Deshantha Gardi Hewa Pattinige Endangered Pictures Arcimedia Ghost Pictures Sustain Ability International Flying Fish Films | \$8,000<br>\$2,000<br>\$2,000<br>\$2,000<br>\$8,000<br>\$6,000<br>\$7,900<br>\$8,000 |
| Love in a Bright Landscape The Precinct Planet Urban TV Westall 1966: A Surburban UFO Mystery The 10 Conditions of Love Punk to Post-Punk Ollie's Island                 | Danielle Karalus Puffafish Amila Deshantha Gardi Hewa Pattinige Endangered Pictures Arcimedia Ghost Pictures Sustain Ability International                   | \$8,000<br>\$2,000<br>\$2,000<br>\$2,000<br>\$8,000<br>\$6,000<br>\$7,900            |

|  | Company/Person   | Payments 2009/10   |
|--|--|--|
| Digital Media Prototyping  |  |  |
| El Mariachi  | Studio Moshi   | \$222,694  |
| Swappler.com   | Portable Content   | \$7,149  |
| The Nightspot  | Acheron Design   | \$5,000  |
| Kindred Spirits  | Firemint   | \$43,334   |
| Little Monsters  | Torus Games  | \$34,000   |
| Transit Platform   | Gravity Rail   | \$44,400   |
| iDJ  | Endgames Studios   | \$10,000   |
| Save the Onions  | Third Wave Games   | \$94,000   |
| ARRR!  | Infinite Interactive   | \$195,000  |
| Jokes on You   | White House Productions International  | \$90,000   |
| Shelton 5  | Redtribe   | \$300,000  |
| The Haplocks   | Emergint   | \$25,000   |
| Swif Bubbler   | Star Digital   | \$65,160   |
| App Suite  | Lycette Bros.  | \$23,245   |
| Entombed   | Fun Guy Media  | \$45,760   |
| Jolly Rover  | Brawsome   | \$100,483  |
| Bunni Social   | Andre Spierings  | \$50,000   |
| Total Digital Media Prototyping  |  | \$1,355,225  |
| Digital Media Scoping  |  |  |
| Digital Media Scoping Girl Mechanic  | Katrina Mathers  | \$1,250  |
| Digital Media Scoping Girl Mechanic Live   | Pure Pictures  | \$1,250<br>\$1,250   |
| Digital Media Scoping Girl Mechanic Live Decay   | Pure Pictures<br>Aku International Bradley Dehnert   | \$1,250<br>\$1,250<br>\$1,250  |
| Digital Media Scoping Girl Mechanic Live Decay Docummunity   | Pure Pictures<br>Aku International Bradley Dehnert<br>Portable Content   | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000   |
| Digital Media Scoping Girl Mechanic Live Decay Docummunity Art Seam  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250  |
| Digital Media Scoping Girl Mechanic Live Decay Docummunity Art Seam The China Insight  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250   |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media   | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000  |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games   | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750   |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge   | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000  |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000  |
| Digital Media Scoping  Girl Mechanic Live Decay Docummunity Art Seam The China Insight Operation Untitled Space Ranger Academy Earth Challenge Being Jo Sapien The Problematic World of Lou  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$5,000<br>\$3,750                                  |
| Digital Media Scoping  Girl Mechanic Live Decay Docummunity Art Seam The China Insight Operation Untitled Space Ranger Academy Earth Challenge Being Jo Sapien The Problematic World of Lou Twenty2  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$3,750<br>\$3,750                                  |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  The Problematic World of Lou  Twenty2  The Eco Boomers                                      | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley Velvet Films                           | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$3,750<br>\$3,750<br>\$3,750                       |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  The Problematic World of Lou  Twenty2  The Eco Boomers  B to C                              | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley  | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,750<br>\$3,750<br>\$3,750<br>\$3,750                       |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  The Problematic World of Lou  Twenty2  The Eco Boomers                                      | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley Velvet Films                           | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$3,750<br>\$3,750<br>\$3,750                       |
| Digital Media Scoping  Girl Mechanic  Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  The Problematic World of Lou  Twenty2  The Eco Boomers  B to C  Total Digital Media Scoping | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley Velvet Films Robyn Kershaw Productions | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$5,000<br>\$3,750<br>\$3,750<br>\$3,750<br>\$3,750<br>\$3,750 |
| Digital Media Scoping  Girl Mechanic Live  Decay  Docummunity  Art Seam  The China Insight  Operation Untitled  Space Ranger Academy  Earth Challenge  Being Jo Sapien  The Problematic World of Lou  Twenty2  The Eco Boomers  B to C  Total Digital Media Scoping  | Pure Pictures Aku International Bradley Dehnert Portable Content Yasmin Sabuncu Cindy Gottinger Big Pipe Media Torus Games Cokoon Coothwork Sarah-Jane Woulahan Garth Midgley Velvet Films                           | \$1,250<br>\$1,250<br>\$1,250<br>\$5,000<br>\$1,250<br>\$1,250<br>\$5,000<br>\$3,750<br>\$3,000<br>\$5,000<br>\$3,750<br>\$3,750<br>\$3,750<br>\$3,750 |

|   | Company/Person  | Payments 2009/10   |
|---|---|--|
| Factual Television  |   |  |
| Sacred Sights   | Kylie Boltin  | \$750  |
| Rocky Island  | Daybreak Films  | \$3,250  |
| Sporting Nation   | Princess Pictures   | \$2,000  |
| Abomination   | Nick Bird   | \$1,750  |
| Bring 'Em Back  | Ish Holdings  | \$5,000  |
| Last Waltz at Anny's  | Waterbyrd Filmz   | \$10,000   |
| Firesetters   | Taxi Films  | \$4,100  |
| Making Pan Jinlian  | Morgan Healy  | \$8,450  |
| Will Dyson's War  | Mish Armstrong  | \$3,250  |
| The Triangle Wars   | Circe Films   | \$1,000  |
| James Hullick: Sound Art & Recursion  | Powerful Owl  | \$5,000  |
| Lady Tange's Tid Bits   | Marina Films  | \$3,250  |
| Conquest & Control  | Film Projects   | \$6,500  |
| Forgotten Anzacs: Crete 1941  | Michael Sweet   | \$6,500  |
| John Friedrich: Catch Me if You Can   | Stella Motion Pictures  | \$12,500   |
| Mongolian Bling   | Flying Fish Films   | \$12,000   |
| The Real Thing  | Whyte House Productions International   | \$10,000   |
| The Secret Life of a Kung Fu Grandmaster  | The Picture Tank  | \$17,500   |
|   | 1: D 1  | Ф2.000   |
| Missing in the Valley of Gods   | Liz Burke   | \$3,000  |
| 2012: The Party at the End of the Universe  | Liz Burke<br>Michele Armstrong  | \$13,000   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  | Michele Armstrong   | \$13,000<br><b>\$128,800</b>   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior   | Michele Armstrong  Camp Sugar Productions   | \$13,000<br><b>\$128,800</b><br>\$1,450  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  | Michele Armstrong  Camp Sugar Productions  Mira Robertson   | \$13,000<br><b>\$128,800</b><br>\$1,450<br>\$4,550   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back   | Michele Armstrong  Camp Sugar Productions  Mira Robertson  Turnstile 4  | \$13,000<br><b>\$128,800</b><br>\$1,450<br>\$4,550<br>\$6,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back   | Michele Armstrong  Camp Sugar Productions  Mira Robertson   | \$13,000<br><b>\$128,800</b><br>\$1,450<br>\$4,550<br>\$6,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  | Michele Armstrong  Camp Sugar Productions  Mira Robertson  Turnstile 4  Storybox Films  Film Camp   | \$13,000<br><b>\$128,800</b><br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story   | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story   | Michele Armstrong  Camp Sugar Productions  Mira Robertson  Turnstile 4  Storybox Films  Film Camp   | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance   | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$22,100<br>\$8,800  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$2,100<br>\$8,800<br>\$10,500   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott   | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$2,100<br>\$8,800<br>\$10,500   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$22,100<br>\$8,800<br>\$10,500<br>\$27,000<br>\$30,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane   | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$22,100<br>\$8,800<br>\$10,500<br>\$27,000<br>\$30,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  Patrick   | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone  | \$13,000<br>\$128,800<br>\$1,450<br>\$4,550<br>\$6,000<br>\$13,000<br>\$8,450<br>\$8,450<br>\$22,100<br>\$8,800<br>\$10,500<br>\$27,000<br>\$30,000<br>\$17,875<br>\$6,000                                   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  Patrick  White Lies  Billy Boy  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson   | \$13,000 \$128,800 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$8,450 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  Patrick  White Lies  Billy Boy  A Kidnapping  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson Cam Eason   | \$13,000 \$128,800 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$8,450 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000 \$500   |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  Patrick  White Lies  Billy Boy  A Kidnapping  Honk If You Are Jesus                           | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson Cam Eason Matt Cameron                                | \$13,000 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$8,450 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000 \$500 \$15,275  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story The Dressmaker  Resistance The Originals  Bon Scott The Water Diviner  Patrick  White Lies  Billy Boy  A Kidnapping  Honk If You Are Jesus  In Extremis                 | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson Cam Eason Matt Cameron Everett De Roche               | \$13,000 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$8,450 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000 \$500 \$25,500 \$15,275 \$30,000  |
| 2012: The Party at the End of the Universe  Total Factual Television  Fiction Feature Film  Slapper Warrior  Morning Glory  Come Back  Made In China  Cash Machine  Crucifixionata - The Geoffrey Tozer Story  The Dressmaker  Resistance  The Originals  Bon Scott  The Water Diviner  Patrick  White Lies  Billy Boy  A Kidnapping  Honk If You Are Jesus  In Extremis  Cherry Bomb | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson Cam Eason Matt Cameron Everett De Roche Jane Liscombe | \$13,000 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$13,000 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000 \$500 \$15,275 \$30,000 \$11,250   |
| Slapper Warrior Morning Glory Come Back Made In China Cash Machine Crucifixionata - The Geoffrey Tozer Story The Dressmaker Resistance The Originals Bon Scott The Water Diviner Patrick  | Camp Sugar Productions Mira Robertson Turnstile 4 Storybox Films Film Camp LJM Productions and Baystreet Productions Film Art Doco Maxo Lunahaze Investments Circe Films Eleventh Marina Antony I Ginnane Daniel Cardone Mira Robertson Cam Eason Matt Cameron Everett De Roche               | \$3,000 \$13,000 \$128,800 \$128,800 \$1,450 \$4,550 \$6,000 \$13,000 \$8,450 \$8,450 \$22,100 \$8,800 \$10,500 \$27,000 \$30,000 \$17,875 \$6,000 \$500 \$55,500 \$15,275 \$30,000 \$11,250 \$6,500 \$6,405 |

| Project                                       | Company/Person   | Payments 2009/10 |
|---|--|------------------|
| Fiction Feature Film (Continued)              |  |                  |
| Slow Food Fast Buck                           | Mushroom Pictures  | \$6,125          |
| Bury Me Tracy                                 | FilmMarketing  | \$750            |
| Ноор  | Marina Films   | \$8,050          |
| Scratch the Surface                           | Retro Active Films and Happening Films                   | \$7,350          |
| Thunder                                       | Let's Talk   | \$23,800         |
| Black Swan                                    | Walker Films   | \$11,050         |
| The Dig                                       | Kate Whitbread   | \$4,875          |
| The Architect                                 | Circe Films  | \$20,650         |
| Bite  | Boilermaker  | \$6,000          |
| Butterfly Ball                                | Puffafish  | \$6,000          |
| Homework                                      | Mini Studios   | \$14,300         |
| In Moral Danger                               | Circe Films  | \$6,000          |
| The Last Line                                 | Pete! Ford   |                  |
|   |  | \$24,500         |
| The Boy in the Sky                            | Valarc Films   | \$22,800         |
| The Jenny Plan                                | Stuart Parkyn, Nick Ball, Luke Davidson and Gus Johnston | \$14,950         |
| Please Explain                                | Mini Studios   | \$22,750         |
| Resistance                                    | Maxo   | \$19,500         |
| The Water Diviner                             | Eleventh Marina  | \$22,100         |
| The Sleeper                                   | Edstrong Productions                                     | \$15,275         |
| Looking For Mr Jones                          | The Picture Tank   | \$42,500         |
| Fat, Forty and Fired                          | Robyn Kershaw Productions                                | \$23,060         |
| Total Fiction Feature Film                    |  | \$581,990        |
| Fiction Television                            |  |                  |
| Balance of Power                              | Circe Films  | \$3,500          |
| Weddings And Wine                             | Buon Giorno Productions                                  | \$3,500          |
| The Adventures of Tom Finn                    | Boilermaker  | \$8,000          |
| M.I.K.E                                       | Feather Films  | \$8,000          |
| Lowdown                                       | Lowdown TV   | \$30,000         |
| Go Girl                                       | Westside Film & Television                               | \$8,750          |
| Uncle Mum                                     | Mondayitis TV  | \$14,880         |
| Hotdog and Mustard                            | ShortCut Productions                                     | \$10,000         |
| From Baghdad to the Burbs                     | Daniella Ortega Productions                              | \$22,500         |
| Small Time Gangster                           | Boilermaker  | \$20,000         |
| Love in Bright Landscapes                     | Big & Little Films                                       | \$10,000         |
| Total Fiction Television                      | Dig & Elitio i iiiio                                     | \$139,130        |
| Pilot for TV or digital media broadcast       |  |                  |
| Z Force                                       | Renegade Films Australia                                 | \$65,640         |
| Total Pilot for TV or digital media broadcast |  | \$65,640         |
| Total Content Development Support             |  | \$2,464,435      |
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#### Professional Development

| Project  | Company/Person              | Payments 2009/10 |
|--|-----------------------------|------------------|
| Attachments  |                             |                  |
| James Towsey Electrics Department with Con Mancuso on Dirt Game                          | Dirt Game Production        | \$1,050          |
| Megan Nairn Storyboard Artist<br>with Adam Duncan on Dogstar                             | Square I                    | \$1,500          |
| Meghan Fuller Costume Department with Michael Chisholm on Rush                           | Southern Star Productions   | \$5,400          |
| Marc Weinstein Assistant Director with Paul Walton on I Love you Too                     | Hell and High Waters        | \$1,500          |
| Scott Stephens Line Producer/Product Mgr<br>with Ross Allsop on Rush 2                   | Southern Star Productions   | \$1,500          |
| Auryn Lacy Sound Department with John McKerrow on City Homicide                          | Seven Network Limited       | \$5,400          |
| Christian Kloukinas Assistant Director's Department with Damien M Grant on Love & Mortar | Love and Mortar Productions | \$1,500          |
| Total Attachments  |                             | \$17,850         |
| Internships  |                             |                  |
| Selena Tan   | Retro Active Films          | \$2,040          |
| Josephine Wright   | 360 Degree Films            | \$7,179          |
| Jonathon Dutton  | Fremantle Media Australia   | \$4,200          |
| Timothy Hobart   | Fremantle Media Australia   | \$5,880          |
| Darren Burgess   | Moody Street Kids           | \$2,169          |
| Scott Alexander  | Media World Pictures        | \$2,031          |
| Anna Slowiak   | ArenaMedia                  | \$6,000          |
| Amelia Phillips  | Circe Films                 | \$12,846         |
| Lorna Musgrove   | Lonely Planet Television    | \$11,623         |
| Anna Jeffries  | Fremantle Media Australia   | \$3,200          |
| Katherine Fry  | Ruby Entertainment          | \$10,769         |
| Karen Bunting  | Circe Films                 | \$4,416          |
| James Collins  | Blue Post Productions       | \$5,277          |
| Kate Mills   | Viskatoons                  | \$10,416         |
| Maya Gnyp  | Robyn Kershaw Productions   | \$4,972          |
| Nicole Coppi   | Hawke - I Productions       | \$3,699          |
| Benjamin Cunnigham   | Penguin Island Productions  | \$4,422          |
| Michael Stifter  | The Librarians              | \$3,528          |
| Daniel Miller  | Bruno/Lotito                | \$3,058          |
| Nicky Tyndale-Biscoe   | 360 Degree Productions      | \$5,299          |
| Genevieve Camilleri  | Complete Post Australia     | \$4,394          |
| Brad Davenport   | Complete Post Australia     | \$4,394          |
| Jeremy Massey  | Imaginating                 | \$11,190         |
| Timothy Glew   | Imaginating                 | \$10,827         |
| David Cann   | Wicked Witch Software       | \$13,154         |
| Adrian Harrison  | Wicked Witch Software       | \$13,154         |
| Christopher Le   | XYZ Studios                 | \$13,154         |
| Glenn Wotherspoon  | BigKidz Entertainment       | \$12,316         |
| Matthew Goodwin  | Animagrafx                  | \$13,154         |

#### Professional Development

| Project  | Company/Person               | Payments 2009/10            |
|--|------------------------------|-----------------------------|
|  |                              |                             |
| Internships (Continued) Callum Rosel                         | Wicked Witch Software        | \$8,239                     |
| Ashley Curkpatrick   | Visual Jazz                  | \$4,120                     |
| Aron Tardini   | Visual Jazz                  | \$4,120                     |
|  | VastPark                     |                             |
| Alec Voang Ben Warwick                                       |                              | \$4,120<br>\$3,590          |
| Laura Hall   | Big Ant Studios              | . , ,                       |
|  | Big Ant Studios              | \$3,590                     |
| Craig Bowler  Total Internships                              | Big Ant Studios              | \$3,590<br><b>\$240,130</b> |
| Total Internships  |                              | \$240,130                   |
| International Fellowships                                    |                              |                             |
| NCIS Writer Fellowship                                       | Jane Allen                   | \$6,250                     |
| Total International Fellowships                              |                              | \$6,250                     |
| International Festival Attendance                            |                              |                             |
| Jason Gann and Tony Rogers at SXSW                           | Tony Rogers Productions      | \$1,500                     |
| Edstrong Productions at Palm Springs Shortfest               | Edstrong Productions         | \$1,250                     |
| Darcy Prendergast at Annecy International                    | Dee Pee Studios              | \$1,250                     |
| Festival of Animated Film                                    |                              |                             |
| Amiel Courtin-Wilson at Cannes Directors Fortnight           | Amiel Courtin-Wilson         | \$5,000                     |
| Nick Heydon at Palm Springs Shortfest                        | Heydon Films                 | \$1,000                     |
| Elka Kerkhofs at Palm Springs International Shortfest        | Elka Gerda Kerkhofs          | \$4,000                     |
| Kate Breen and Kylie Plunkett at Frameline                   | Katherine Margaret Breen     | \$1,000                     |
| Diane Busuttil at Frameline                                  | Dianne Busuttil              | \$3,000                     |
| Ana Kokkinos at Toronto International                        | Zizani Films                 | \$4,010                     |
| Film Festival 2009   |                              | <b></b>                     |
| Robyn Kershaw at Toronto International Film Festival 2009    | Robyn Kershaw Productions    | \$5,000                     |
| Robert Connolly at Toronto Film Festival 2009                | Balibo Film                  | \$4,000                     |
| Nicholas Carlton at New York International Film Festival     | Nick Off Films               | \$4,500                     |
| Sally Hussey at London Film Festival                         | Sally Hussey                 | \$4,000                     |
| Anna McGrath at London Film Festival                         | Anna McGrath                 | \$4,000                     |
| Robyn Hughan at Religion Today Film Festival                 | Robyn Hughan                 | \$3,328                     |
| Philippa Campey at Sheffield Doc Fest                        | Philippa Campey              | \$4,500                     |
| Andrea Foxworthy at IDFA 2009                                | Andrea Foxworthy             | \$4,000                     |
| The House of Red Monkey at IDFA 2009                         | The House of Red Monkey      | \$4,000                     |
| Colin and Cameron Cairnes at Slamdance                       | Major International Pictures | \$9,000                     |
| Sullivan Stapleton at Sundance                               | Sullivan Stapleton           | \$3,000                     |
| Yvonne Collins at History Makers 2010                        | Marina Films                 | \$4,500                     |
| Sean Anthony Byrne at SXSW 2010                              | Sean Anthony Byrne           | \$4,200                     |
| Patrick Hughes at Berlin International<br>Film Festival 2010 | Hughes House                 | \$3,750                     |
| Chris Corbett and Tim Dean at Aspen Short                    | Chris Corbett                | \$5,000                     |
| Anna Kojevnikov at Cannes Film Festival                      | Anna Kojevnikov              | \$3,500                     |
| Nicholas Sherry at Cannes Film Festival                      | The Sherry Company           | \$3,500                     |
| Suren Perera at Annecy Animation Festival                    | Renmotion                    | \$2,474                     |

#### Professional Development

| Project   | Company/Person                      | Payments 2009/10 |
|---|-------------------------------------|------------------|
| International Factive Attendance (O. 17. 17.  |                                     |                  |
| International Festival Attendance (Continued)   |                                     | Φ0.040           |
| Lauren Anderson at Palm Springs<br>International Shortfest 2010                           | Lauren Anderson and Shelly Dresden  | \$3,846          |
| Anna Jeffries at Palm Springs Shortfest 2010  | Anna Jeffries                       | \$3,000          |
| Peter Allen at SIGGRAPH Asia  | Peter Allen                         | \$3,000          |
| Total International Festival Attendance   |                                     | \$108,108        |
| International Market Attendance   |                                     |                  |
| Abracadabra Film and Television Productions at Sunny Side of the Doc 2009                 | Stella Zammataro and Luigi Acquisto | \$2,000          |
| Circe Films at Cannes Marche du Film 2009   | Lizzette Atkins                     | \$1,250          |
| Ultrafilms at Cannes Marche du Film 2009  | David Lightfoot                     | \$1,250          |
| Peter Kaufmann at Sunny Side of the Doc   | Peter Kaufmann                      | \$5,000          |
| Lowlands Media at Sunny Side of the Doc   | Robert de Young                     | \$1,250          |
| Stella Motion Pictures at Sunny Side of the Doc   | Philippe Charluet                   | \$5,000          |
| Robyn Kershaw Productions at No Borders<br>International Co-Production Market 2009        | Robyn Kershaw                       | \$5,000          |
| Ruby Entertainment at No Borders International<br>Co-Production Market 2009               | Mark Ruse                           | \$5,000          |
| Sense & Centsability at No Borders International  | Leanne Tonkes                       | \$5,000          |
| Co-Production Market 2009   | Loanno Tonkos                       | Ψ0,000           |
| Bluedog Productions at MIPCOM   | Thomas Parkinson                    | \$6,000          |
| Emergint at MIPCOM  | Veronica Sive                       | \$6,083          |
| 1440 Productions at MIPCOM with mentor Avril Stark  | Kristy Fuller                       | \$8,093          |
| Heydon Films at MIPCOM  | Nick Heydon                         | \$6,000          |
| Iulie Turner at MIPCOM with mentor Avril Stark  | Julie Turner                        | \$9,000          |
| lammed Films at Sichuan TV Festival   | Lenny de Vries                      | \$3,000          |
| Lemonade Digital Productions at KidScreen 2010  | Jessica Beirne                      | \$5,000          |
| Heydon Films at MIPTV 2010  | Nick Heydon                         | \$4,500          |
| Circa Entertainment at MIPTV 2010   | Linda Klejus                        | \$6,000          |
| Gus Howard at MIPTV 2010  | Gus Howard                          | \$6,762          |
| Stella Kinsella at March Du Film 2010   | Stella Kinsella                     | \$4,500          |
| IFG Film Productions Australia at Marche Du Film 2010                                     | Antony Ginnane                      | \$6,000          |
| QMCODES at SXSW Interactive   | Antony McGregor Dey                 | \$1,530          |
| Johhny Blank at MIPFormats and MIPTV 2010   | Benjamin Ramsey                     | \$6,500          |
| Total International Market Attendance   |                                     | \$109,718        |
| Key Creatives Development   |                                     |                  |
| Ruby O'Rourke as producer mentored by Sue Maslin  |                                     | \$1,500          |
| lasmin Tarasin mentored by Jessica Hobbs  |                                     | \$480            |
| Bridget Callow mentored by Sue Maslin, Yvonne<br>Collins, Hnery Karjalainen & David Court |                                     | \$4,500          |
| Julie Turner mentored by Colin South  |                                     | \$1,000          |
| Total Key Creatives Development   |                                     | \$7,480          |
|   |                                     |                  |

#### Production Investment

|  | Company/Person   | Payments 2009/10   |
|--|--|--|
| Factual Feature Film   |  |  |
| Balibo   | Arenamedia   | \$40,000   |
| Total Factual Feature Film   | ,  | \$40,000   |
| Fiction Feature Film   |  |  |
| Long Weekend   | Arclight Films   | \$9,000  |
| Matching Jack  | Cascade Films  | \$60,000   |
| Blessed  | Wildheart Zizani   | \$25,000   |
| Bran Nue Dae   | Robyn Kershaw Productions  | \$5,300  |
| The Last Ride  | Talk Films   | \$7,000  |
| The Loved Ones   | Ambience Entertainment   | \$16,700   |
| Whatever Happened to Brenda Hean?  | Big and Little Films   | \$2,000  |
| Animal Kingdom   | Porchlight Films   | \$10,000   |
| Charlie and Boots  | Instinct Entertainment   | \$9,000  |
| South Solitary   | Macgowan Films   | \$339,500  |
| I Love You Too   | Hell and High Waters   | \$90,000   |
| Lou  | Big and Little Films   | \$15,000   |
| The Wedding Party  | Kin Films  | \$90,000   |
| The Kings of Mykonos   | See-Saw Films and G.O Films  | \$441,000  |
| Production Investment for Games  |  |  |
| Fractured Soul   | Endgame Studios  |  |
|  | Endgame Studios  | \$132,250<br><b>\$132,250</b>  |
| Fractured Soul   | Endgame Studios  |  |
| Fractured Soul  Total Production Investment for Games  | Endgame Studios  Patrick Sarrell   |  |
| Total Production Investment for Games  Propeller Shorts  |  | \$132,250  |
| Total Production Investment for Games  Propeller Shorts  Nullabor  | Patrick Sarrell  | <b>\$132,250</b><br>\$10,200   |
| Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts   | Patrick Sarrell<br>Velvet Films  | \$132,250<br>\$10,200<br>\$100,000   |
| Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered   | Patrick Sarrell<br>Velvet Films<br>Ashley Harris and Craig Irvin   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000   |
| Propeller Shorts Nullabor Just Desserts Tethered Seven Days Under Mavis  | Patrick Sarrell<br>Velvet Films<br>Ashley Harris and Craig Irvin   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830  |
| Propeller Shorts Nullabor Just Desserts Tethered Seven Days Under Mavis Total Propeller Shorts   | Patrick Sarrell<br>Velvet Films<br>Ashley Harris and Craig Irvin   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030   |
| Total Production Investment for Games  Propeller Shorts  Nullabor Just Desserts  Tethered Seven Days Under Mavis  Total Propeller Shorts  TV Fiction   | Patrick Sarrell  Velvet Films  Ashley Harris and Craig Irvin  Desireline Productions   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030   |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse   | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030<br>\$20,000<br>\$3,000  |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse  Bogan Pride  | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films  | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030<br>\$20,000<br>\$3,000<br>\$297,337                                   |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030<br>\$20,000<br>\$3,000<br>\$297,337<br>\$9,553                        |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  Librarians Series 2   | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures Gristmill   | \$132,250<br>\$10,200<br>\$100,000<br>\$90,000<br>\$1,830<br>\$202,030<br>\$20,000<br>\$3,000<br>\$297,337<br>\$9,553<br>\$14,096            |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  Librarians Series 2  Bed of Roses Series 2  | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures Gristmill Southern Star Entertainment   | \$132,250  \$10,200 \$100,000 \$90,000 \$1,830 \$202,030  \$20,000 \$3,000 \$297,337 \$9,553   |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts   TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  Librarians Series 2  Bed of Roses Series 2  Rush Series 2  | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures Gristmill Southern Star Entertainment Southern Star Entertainment   | \$132,250  \$10,200 \$100,000 \$90,000 \$1,830 \$202,030  \$20,000 \$3,000 \$297,337 \$9,553 \$14,096 \$440,000                              |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered Seven Days Under Mavis  Total Propeller Shorts  TV Fiction  Sumo Mouse Bogan Pride  Dogstar Series 2  Librarians Series 2  Bed of Roses Series 2  Rush Series 2  Wilfred Series 2                                 | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures Gristmill Southern Star Entertainment Southern Star Entertainment Renegade Films Australia  | \$132,250  \$10,200 \$100,000 \$90,000 \$1,830 \$202,030  \$20,000 \$3,000 \$3,000 \$297,337 \$9,553 \$14,096 \$440,000 \$58,809             |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts   TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  Librarians Series 2  Bed of Roses Series 2  Rush Series 2  Wilfred Series 2  Dead Gorgeous               | Patrick Sarrell  Velvet Films  Ashley Harris and Craig Irvin  Desireline Productions  Moody Street Kids  Big and Little Films  Media World Pictures  Gristmill  Southern Star Entertainment  Southern Star Entertainment  Renegade Films Australia  Burberry Productions         | \$132,250  \$10,200 \$100,000 \$90,000 \$1,830 \$202,030  \$202,030  \$297,337 \$9,553 \$14,096 \$440,000 \$58,809 \$473,220                 |
| Fractured Soul  Total Production Investment for Games  Propeller Shorts  Nullabor  Just Desserts  Tethered  Seven Days Under Mavis  Total Propeller Shorts   TV Fiction  Sumo Mouse  Bogan Pride  Dogstar Series 2  Librarians Series 2  Bed of Roses Series 2  Rush Series 2  Wilfred Series 2  Dead Gorgeous  FLEA-BITTEN! | Patrick Sarrell Velvet Films Ashley Harris and Craig Irvin Desireline Productions  Moody Street Kids Big and Little Films Media World Pictures Gristmill Southern Star Entertainment Southern Star Entertainment Renegade Films Australia Burberry Productions Moody Street Kids | \$132,250  \$10,200 \$100,000 \$90,000 \$1,830 \$202,030  \$20,000 \$3,000 \$297,337 \$9,553 \$14,096 \$440,000 \$58,809 \$473,220 \$380,000 |

## Production Investment

| Project   | Company/Person              | Payments 2009/1 |
|---|-----------------------------|-----------------|
| TV Factual (Continued)                              |                             |                 |
| Black Knight White Witch                            | 3D Films                    | \$12,36         |
| Monster Chef  | Viskatoons                  | \$19,80         |
| Bed of Roses Series 3                               | Southern Star Entertainment | \$320,000       |
| Librarians Series 3                                 | Gristmill                   | \$287,773       |
| Rush Series 3                                       | Southern Star Entertainment | \$380,000       |
| Total TV Fiction                                    | Oddinem otal Entertainment  | \$3,442,904     |
| TV Factual (Documentary)                            |                             |                 |
| Ben Lee: Catch My Disease                           | Ghost Pictures              | \$36,800        |
| Bastardy  | Film Camp                   | \$1,00          |
| After the Fires                                     | December Films              | \$59,709        |
| Anatomy Series 2                                    | Big and Little Films        | \$120,000       |
| X   | Circe Films                 | \$55,200        |
| Obsessed with Walking                               | Flaming Star Films          | \$30,400        |
| Michael Kirby: Don't Forget the Justice Bit         | FilmArtDoco                 | \$49,500        |
| Photography Hijacked                                | Valarc Films                | \$16,000        |
| Machete Maidens Unleashed!                          | Fury Productions            | \$57,00         |
| Charles Bean's Great War                            | 360 Degree Films            | \$40,000        |
| Chris Humfrey's Wild Life                           | December Films              | \$183,578       |
| Kangaroo Mob  | 360 Degree Films            | \$80,500        |
| Second Australians                                  | Renegade Films              | \$99,000        |
| Summer Coda   | Revival Film Company        | \$35,000        |
| The Apprentice                                      | Mini Studios                | \$21,000        |
| Rock N Roll Nerd                                    | Letterbox Films             | \$5,000         |
| Drugs Death and Betrayal                            | Carlyon-Miller Productions  | \$8,000         |
| Eye For Architecture                                | 360 Degree Films            | \$2,250         |
| Jail Birds  | Renegade Films Australia    | \$8,000         |
| Ned Kelly Uncovered                                 | Renegade Films Australia    | \$4,000         |
| Ballets Russes: Our Cultural Revolution             | Flaming Star Films          | \$12,000        |
| Kokoda  | Pericles Film Productions   | \$15,000        |
| Penguin Island                                      | 360 Degree Films            | \$25,000        |
| Catching Cancer                                     | December Films              | \$3,254         |
| The Extraordinary Tale of William Buckley           | December Films              | \$20,800        |
| Immortal  | December Films              | \$60,000        |
| The 10 Conditions of Love                           | Arcimedia                   | \$5,000         |
| Westall 1966: A Suburban UFO Mystery                | Endangered Pictures         | \$45,900        |
| Mother of Rock: The Life and Times of Lillian Roxon | Lowlands Media              | \$63,000        |
| The Trial   | 360 Degree Films            | \$30,000        |
| Inside the Firestorm                                | Renegade Films              | \$105,000       |
| Murundak: Songs of Freedom                          | Daybreak Films              | \$82,500        |
| Total TV Factual (Documentary)                      |                             | \$1,379,391     |
|   |                             | ψ.,σ.σ,σσ       |
| Total Production Investment                         |                             | \$6,316,075     |

# Special Initiatives

| Project                                       | Company/Person                              | Payments 2009/10 |
|---|---|------------------|
|   |   |                  |
| SBS Factual Series - The Unemployables        | Renegade Films Australia                    | \$83,600         |
| SBS Factual Series - House of Food Obsessives | Renegade Films Australia                    | \$52,800         |
| World Science Congress of Factual Producers   | World Science Congress of Factual Producers | \$80,000         |
| Prank Patrol                                  | Active TV                                   | \$94,023         |
| Australasian Indian Film Festival             | Mind Blowing Films                          | \$25,000         |
| Matt Hearn to LA. International               | 403 Productions                             | \$1,900          |
| Co-Production Showcase                        |   |                  |
| Int'l Co-Production Showcase                  | Producers Guild of Australia                | \$9,325          |
| Deadsun                                       | T.J Polinelli & T Stroh-Spijer              | \$10,000         |
| Gamebook Adventures                           | Tin Man Games                               | \$15,000         |
| Incoming                                      | Christopher James Edmonds                   | \$15,000         |
|   |   |                  |
| Total Special Initiatives                     |   | \$386,648        |

# Business Support

| Project  | Company/Person  | Payments 2009/10 |
|--|---|------------------|
|  |   |                  |
| Business Support for Producers/Production Compar                                   |   | 40.500           |
| Yaman Films  | Selin Yaman   | \$3,500          |
| Boilermaker  | Gareth Calverley and Andrew MacInally                   | \$3,500          |
| Instinct Entertainment   | David Redman, Dean Murphy, Shana Levine and Ralph Moser | \$17,500         |
| Storybox Films   | Don Linke and Jeremy Stanford                           | \$45,000         |
| Whyte House Productions  | Mike, Matt, Peter and Steven Hill                       | \$7,500          |
| Resolution Independent   | Pete Ford   | \$70,000         |
| The Lampshade Collective   | The Lampshade Collective                                | \$3,500          |
| LICKS Productions  | LICKS Production  | \$3,500          |
| QMCODES  | Antony McGregor Dey                                     | \$6,000          |
| Global Connections Business Support  Robyn Kershaw Productions to travel to London | Robyn Kershaw Productions                               | \$8,000          |
| Gecko Films to travel to London & Cannes   | Gecko Films   | \$4,500          |
| Film Art Media to travel to London, Cannes and Budapest                            | Film Art Media  | \$4,500          |
| Robyn Kershaw Productions to travel to London. Ausfilm Co-Production Forum 2010    | Robyn Kershaw Productions                               | \$6,400          |
| Melodrama Pictures to travel to London.<br>Ausfilm Forum 2010                      | Melodrama Pictures                                      | \$6,400          |
| Harvey Taft Prod to travel to London.<br>Ausfilm Forum 2010                        | Harvey Taft Productions                                 | \$7,900          |
| Circus Productions to travel to London. Ausfilm Forum 2010                         | Circus Productions                                      | \$6,400          |
| Total Global Connections Business Support  |   | \$44,100         |

# Business Support

| Project                      | Company/Person                             | Payments 2009/10 |
|------------------------------|--|------------------|
| Slate Funding                |  |                  |
| Arenamedia                   | Robert Connelly                            | \$100,000        |
| Jonathan M Shiff Productions | Jonathan M Shiff                           | \$70,000         |
| Moody Street Kids            | Gillian Carr                               | \$50,000         |
| December Films               | Tony Wright and Bryce Menzies              | \$150,000        |
| Ruby Entertainment           | Mark Ruse and Stephen Luby                 | \$130,000        |
| Warp Films Australia         | Anna McLeish, Mark Herbert and Robyn Gutch | \$180,000        |
| 360 Degrees Films            | Sally Ingleton and John Moore              | \$55,000         |
| Big and Little Films         | Michael McMahon and Tony Ayres             | \$130,000        |
| Total Slate Funding          |  | \$865,000        |
| Total Business Support       |  | \$1,069,100      |

# Cash Flow Facility

| Project                  | Company/Person              | Payments 2009/10 |
|--------------------------|-----------------------------|------------------|
|                          |                             |                  |
| I Love You Too           | Hell and High Waters        | \$1,010,496      |
| Matching Jack            | Cascade Films               | \$325,897        |
| Penguin Island           | 360 Degree Films            | \$312,216        |
| Lou                      | Big and Little Films        | \$497,485        |
| Jail Birds               | Renegade Films              | \$116,414        |
| Kokoda                   | Pericles Films              | \$265,851        |
| Wilfred Series 2         | Renegade Productions        | \$439,884        |
| Lowdown                  | BMZTV                       | \$391,326        |
| Inside the Firestorm     | Renegade Productions        | \$145,500        |
| Kings of Mykonos         | See-Saw Films and G.O Films | \$720,000        |
| Little Johnny the Movie  | Instinct Entertainment      | \$600,000        |
| Total Cash Flow Facility |                             | \$4,825,069      |

# Industry Event and Activity Support

| Project  | Company/Person  | Payments 2009/10 |
|--|---|------------------|
| Screen Industry Development  |   |                  |
| Emerging Practitioners Website   | Screenhub   | \$5,000          |
| One Night Stand  | Glenford Winston Noble                                      | \$4,000          |
| Short & Sharp 2009   | Open Channel  | \$4,000          |
| Framed 2009  | Open Channel  | \$10,000         |
| Casting Hothouse workshop  | Equity Foundation Media, Entertainment & Arts (MEAA)        | \$1,200          |
| Equity Foundation Professional Program 2009                                | Equity Foundation Media, Entertainment & Arts (MEAA)        | \$800            |
| SPAA Fringe 2009   | Screen Producers Association of Australia (SPAA)            | \$1,000          |
| SPAA Conference 2009   | Screen Producers Association of Australia (SPAA)            | \$1,000          |
| AWGIE Awards 2009  | Australian Writers Guild                                    | \$1,500          |
| Rates, Rights and Revenues Conference                                      | Australian Directors Guild                                  | \$5,000          |
| Oral History Project   | Australian Writers Guild                                    | \$2,046          |
| ATOM Awards 2009   | Australian Teachers of Media Vic                            | \$5,000          |
| ACS National Awards for Cinematography 2010                                | The Australian Cinematographers Society                     | \$4,800          |
| Australian International Documentary Conference                            | Australian International Documentary Conference             | \$20,000         |
| Film & Television Graduating Students Awards 2009                          | The University of Melbourne - School of Film and Television | \$3,000          |
| Masterclass Series, Low Budget Feature Workshop and Meet the Director 2010 | Australian Directors Guild                                  | \$5,200          |
| Meet Your Cast & Crew 2010   | Open Channel Co-Operative                                   | \$10,000         |
| Framed 2010  | Open Channel Co-Operative                                   | \$9,000          |
| Short & Sharp 2010   | Open Channel Co-Operative                                   | \$6,000          |
| MEGA - Mobile Enterprise Growth Alliance                                   | Australian Interactive Media Industry Association           | \$20,000         |
| Multi-Platform Workshop - Open Channel                                     | Open Channel Co-Operative                                   | \$15,000         |
| Total Screen Industry Development  Public Screen Engagement                |   | \$133,546        |
| Spreading the Light: 50 Years of the AFI                                   | Australian Teachers of Media                                | \$1,000          |
| Metro Magazine and Study Guides 2009                                       | Australian Teachers of Media                                | \$1,200          |
| The Melbourne Cinematheque 2009  | Melbourne Cinematheque                                      | \$2,000          |
| 15/15 Film Festival 2009   | Amadeo Marquez-Perez  | \$2,000          |
| Senses of Cinema 2009  | Senses of Cinema  | \$7,200          |
| Little Big Shots International Film Festival for Kids 2009                 | Petite Grande Kaboom  | \$4,000          |
| Paul Cox Conference  | The University of Melbourne - The Centre for Ideas          | \$6,000          |
| 48 Hour Film Project Melbourne 2009  | T Blum & O Gerassi & P K Niebel                             | \$10,000         |
| The Other Film Festival 2010   | Arts Access Society   | \$12,000         |
| La Mirada Film Festival  | La Mirada   | \$8,000          |
| Screening of Tropfest and Trop Jr. 2010 in Melbourne                       | Wonderland Music  | \$15,000         |
| The Melbourne Cinematheque 2010  | Melbourne Cinematheque                                      | \$8,000          |
| Senses of Cinema 2010  | Senses of Cinema  | \$9,200          |
| Little Big Shots 2010  | Petite Grande Kaboom  | \$7,500          |

# Industry Event and Activity Support

| Project  | Company/Person                        | Payments 2009/10 |
|--|---------------------------------------|------------------|
| Public Screen Engagement (Continued)                   |                                       |                  |
| Screen Grab  | Next Wave Festival Inc.               | \$3,000          |
| Experimenta 2009                                       | Experimenta Media Arts                | \$63,750         |
| Experimenta 2010                                       | Experimenta Media Arts                | \$22,500         |
| Portable Film Festival 2009                            | Portable Content Pty Ltd              | \$4,200          |
| Digital Fringe 2009                                    | Kirk's Horse Bazaar Pty Ltd           | \$10,000         |
| Total Public Screen Engagement                         |                                       | \$196,550        |
| Regional Screen  |                                       |                  |
| Regional Film Screening Geelong Region                 | Diversitat                            | \$10,000         |
| Indigo Summer Shorts                                   | Indigo Shire Council                  | \$4,930          |
| Shepparton Shorts Film Festival 2010                   | Shepparton Arts Festival Inc          | \$4,000          |
| Warrambeen Film Festival                               | Warrambeen Film Festival Pty Ltd      | \$5,000          |
| Picnic 'n a Flick                                      | Movies with the Stars                 | \$6,000          |
| Bright B-Movie Festival                                | Craig Dent Regional Events            | \$10,000         |
| Balnarring Beach BBQ and a Flick                       | Lee Michaels Spy Marketing            | \$6,000          |
| Total Regional Screen                                  |                                       | \$45,930         |
| Screen Organisational Funding                          |                                       |                  |
| ACTF - Kids Pilot Initiative                           | Australian Children's TV Foundation   | \$200,000        |
| ACTF Triennial Grant 2008-2010                         | Australian Children's TV Foundation   | \$225,000        |
| MIFF 2009/10 payments                                  | Melbourne International Film Festival | \$1,427,500      |
| St Kilda Film Festival 2009/10 payments                | St Kilda Film Festival                | \$35,000         |
| Total Screen Organisational Funding                    |                                       | \$1,887,500      |
| Awards   |                                       |                  |
| Greg Tepper Award 2008/09 recipient<br>Philippa Campey | Philippa Campey                       | \$5,000          |
| Tim Richards Award 2008/09 recipient Firemint          | ndWare Pty Ltd                        | \$5,000          |
| Total Awards   |                                       | \$10,000         |
| Total Industry Event and Activity Suppor               | +                                     | \$3,437,177      |

# Incentives

| Project                                  | Company/Person | Payments 2009/10 |
|--|----------------|------------------|
|  |                |                  |
| Production Investment Attraction Fund (P | AF)            | \$508,000        |
| Regional Victoria Location Assistance Fu | nd (RLAF)      | \$548,300        |
|  |                |                  |
| Total Incentives                         |                | \$1,056,300      |

# Report of Operations 2009/2010

## **Report of Operations**

#### **Accountable Officer's Declaration**

In accordance with the *Financial Management Act 1994*, I am pleased to present the Report of Operations for Film Victoria for the year ending 30 June 2010.

Sandra Sdraulig Chief Executive Officer

Film Victoria Melbourne 31 August 2010

# Operational and Budgetary Objectives and Performance against Objectives

We report to government on a series of budgetary and performance outputs with associated targets.

Results for the reporting period are as follows:

|  | Target | Actual |
|--|--------|--------|
| Value of film, television and new media production supported by our programmes | \$78m  | \$179m |
| Additional employment from production supported by our programmes              | 2,340  | 5,371  |

# Major Changes or Factors Affecting Achievement of Objectives

An increased number of television series and feature films were supported and went into production in 2009/10, resulting in Victoria faring better than most states in terms of leveraged value. Film Victoria also attracted an international production to the state, which positively affects performance. This has resulted in Film Victoria achieving significantly above our output targets for the fiscal year.

# **Financial Review of Operations and Financial Condition**

Five year financial summary

|  | 30-Jun 10  | 30-Jun 09   | 30-Jun 08  | 30-Jun 07  | 30-Jun 06   |
|--|------------|-------------|------------|------------|-------------|
|  | \$         | \$          | \$         | \$         | \$          |
| Revenue from government                | 20,809,000 | 20,730,000  | 19,222,767 | 17,907,910 | 13,691,000  |
| Other revenue                          | 3,094,923  | 3,894,517   | 4,270,623  | 2,805,931  | 2,933,571   |
| Total revenue                          | 23,903,923 | 24,624,517  | 23,493,390 | 20,713,841 | 16,624,571  |
| Total project costs                    | 15,522,408 | 19,489,258  | 15,436,984 | 15,238,024 | 13,716,000  |
| Net operating result                   | 1,290,956  | (1,295,603) | 2,477,201  | (201,647)  | (2,149,003) |
| Net cash flow                          | (606,426)  | (2,346,777) | 617,013    | 69,829     | (1,997,366) |
| Total assets                           | 34,624,312 | 33,306,060  | 34,407,233 | 31,569,494 | 31,900,004  |
| Total liabilities                      | 786,572    | 759,276     | 564,847    | 604,309    | 733,172     |
| Allocation of cash assets:             |            |             |            |            |             |
| Outstanding commitments                | 17,933,122 | 16,627,595  | 16,917,095 | 16,476,883 | 13,955,271  |
| Commitment to industry development     | 1,195,177  | 4,716,497   | 1,232,182  | 8,218      | 2,856,079   |
| Cash Flow Facility funds               | 6,501,542  | 5,337,177   | 10,878,769 | 11,925,932 | 10,517,807  |
| Digital Media Fund funds               | 0          | 0           | 0          | 0          | 1,012,047   |
| Total cash assets                      | 26,074,841 | 26,681,269  | 29,028,046 | 28,411,033 | 28,341,204  |
| Receivables – including Producer Loans | 8,040,846  | 5,966,300   | 4,710,267  | 2,971,106  | 3,278,814   |
| Property, Plant and Equipment          | 508,625    | 658,491     | 668,920    | 187,355    | 279,987     |
| Total non-cash assets                  | 8,549,471  | 6,624,791   | 5,379,187  | 3,158,461  | 3,558,801   |
| Total Assets                           | 34,624,312 | 33,306,060  | 34,407,233 | 31,569,494 | 31,900,005  |

# Overview of Financial Performance and Position During 2009/10

#### **Revenue from Government**

The total funding package from Government to Film Victoria was \$20.8 million in 2009/10.

Whilst total government funding in 2009/10 was marginally higher than the previous year, this increase was attributed mainly to funding of \$400k advanced from the 2010/11 budget for the Melbourne International Film Festival, and additional once-off funds of \$550k received for programme funding.

The recurrent funding indexation for 2009/10 was reduced from 2.5% to 1% despite the full indexation applying to salaries and operating costs.

#### Other revenue

The decrease in other revenue in 2009/10 is attributed to reduced interest earnings along with decreased recoupment revenue during the period. These recoupments, as with previous years, are directed back into various programmes during the financial year.

#### Net operating result

The net operating result in 2009/10 is as a result of increased commitments made throughout the year which are yet to be expended.

Timing factors influence how our finances are reported. These timing factors are outlined below.

- Film Victoria is required to recognise all government funding as well as other income it receives as revenue within the financial year that it is received.
- During a financial year a substantial portion of the revenue received is allocated to various funding programmes that result in financial commitments to successful applicants. In turn, a substantial portion of the financial commitments may remain undisbursed at the end of the financial year. This is primarily due to contracted milestones or deliverables that are still outstanding after contracts are executed. As a result, during any one financial year, Film Victoria is making disbursements that arise from financial commitments outstanding from prior years.
- During a financial year there may be additional industry development commitments made and partly or wholly disbursed using funds received in previous years.

#### Net cash flow

The net cash flow position for 2009/10 reflects mainly the net operating result for the period as the factors behind the net operating result are cash-based.

Further details of cash flows are contained in the Financial Statements of this Annual Report.

#### **Total assets**

The increase in total assets during 2009/10 is predominantly in cash assets and is a result of a reduction in programme payments made during the financial year.

#### **Outstanding commitments**

The value of outstanding commitments represents the level of financial commitments still to be disbursed by Film Victoria as at 30 June 2010. Disbursement is dependent on the achievement of contracted milestones and deliverables.

#### Commitment to industry development

This is the aggregate amount of cash held and committed to fund industry development initiatives, programmes carried forward into future periods and outstanding balance sheet liabilities as at 30 June 2010.

#### Cash available only for the Cash Flow Facility funds

This is the aggregate amount of cash available to meet future Cash Flow Facility loans. These cash holdings are also represented in the Total assets balance as at 30 June 2010.

Events subsequent to balance date which may have a significant effect on the operations of the entity in subsequent years.

There have been no events subsequent to balance date affecting the operations of Film Victoria.

## **Disclosure Requirements**

#### Attestation on compliance with the Australian/ New Zealand Risk Management Standard

I, John Howie, certify that Film Victoria has risk management processes in place consistent with the Australian/New Zealand Risk Management Standard and an internal control system is in place that enables the executive to understand, manage and satisfactorily control risk exposures. The Film Victoria Board verifies this assurance and that the risk profile of Film Victoria has been critically reviewed within the last 12 months.



Film Victoria Melbourne 31 August 2010

#### Consultancies

During the reporting period we did not enter into individual consultancies over the value of \$100,000. We entered into 13 consultancies, each under the value of \$100,000. The total value and expenditure for these consultancies was \$150,991.

# Victorian Industry Participation Policy disclosure of major contracts

In October 2003 the Victorian Parliament passed the *Victorian Industry Participation Policy Act 2003* that requires public bodies and departments to report on the implementation of the *Victorian Industry Participation Policy* (VIPP).

Departments and public bodies are required to apply *VIPP* in all tenders of more than \$3 million in metropolitan Melbourne and \$1 million in regional Victoria.

Film Victoria completed no tenders or contracts to which the  $\it VIPP$  applied during the reporting period.

#### **National Competition Policy**

Film Victoria is compliant with National Competition Policy, including compliance with requirements of the policy statement Competitive Neutrality: A Statement of Victorian Government Policy, Victorian Government Timetable for the Review of Legislative Restrictions on Competition, and any subsequent reforms.

#### Model financial report

Pursuant to Standing Direction 412 of the *Financial Management Act 1994*, the financial statements of government departments must be presented fairly and in accordance with the model financial reports. The Annual Report of Film Victoria complies with this requirement.

#### **Environmental reporting**

During the period we continued our efforts to improve our collective impact on the environment. Film Victoria initiated a National "Green Screen Committee" project with other state and federal agencies, as well as continuing with the Internal Green Screen initiative, a scheme designed to address the environmental impact of both Film Victoria as an organisation and the local industry.

In 2009/10 we commissioned Net Balance Management Group to undertake a baseline assessment of our environmental footprint and provide recommendations on the following:

- Data management
- Targets for reducing our environmental footprint
- Process and policy for sustainable procurement.

The objectives we developed included:

- Form an environment team to develop an action plan to deliver on the objectives, goals and targets and to drive the implementation of the strategy;
- 2) Increase our ability to measure our environmental impacts through establishing data collection systems or processes;
- 3) Integrate environmental assessment into Film Victoria's direct footprint decision-making processes and operations;
- 4) Create a culture of reducing our environmental footprint;
- Increase our stakeholder and client awareness of our environmental sustainability commitments;
- 6) Report on internal achievements annually; and
- 7) Review specific targets annually.

Other activities included taking part in the Victorian Government's Resource Smart program, developing policies and procedures to minimise our environmental footprint and conducting an internal waste audit to set a benchmark.

#### Additional departmental information available on request

In accordance with the requirements of the Standing Directions of the Minister for Finance, details in respect of the information items below have been retained by us and are available to the relevant Ministers, Members of Parliament and the public (subject to Freedom of Information requirements where applicable) on request. In compliance with best practice disclosure policies and where relevant, details about some of the following matters have been disclosed in the Report of Operations:

- a) A statement that declarations of pecuniary interests have been duly completed by all relevant officers;
- b) Details of shares held by senior officers as nominee or held beneficially in a statutory authority or subsidiary;
- Details of publications produced by us about our activities and where they can be obtained
- d) Details of changes in prices, fees, charges, rates and levies charged by us for services, including services that are administered.
- e) Details of any major external reviews carried out in respect of the operation of Film Victoria;
- Details of any other research and development activities undertaken that are not otherwise covered either in the Report of Operations or in a document which contains the financial report and Report of Operations;
- g) Details of overseas visits undertaken including a summary of the objectives and outcomes of each visit;
- Details of major promotional, public relations and marketing activities undertaken to develop community awareness of our services:
- Details of assessments and measures undertaken to improve the occupational health and safety of employees, not otherwise detailed in the Report of Operations;
- A general statement on industrial relations within the organisation and details of time lost through industrial accidents and disputes, which is not otherwise detailed in the Report of Operations; and
- k) A list of major committees sponsored by Film Victoria, the purposes of each committee and the extent to which the purposes have been achieved.

#### **Building Act**

We do not own or control any Government buildings and therefore have no responsibility in relation to the *Building Act of 1993*.

#### Disclosure index

An index identifying our compliance with statutory disclosure requirements is contained on page 78 and 79.

#### Freedom of information

The Freedom of Information Act 1982 gives members of the public a legally enforceable right of access to official information in documentary form held by ministers and agencies, except where an essential public interest requires confidentiality to be maintained. During the reporting period, Film Victoria received 0 freedom of information requests.

#### **Employment and conduct principles**

We abide by the principles outlined in the *Public Administration Act 2004*. These principles include:

- Responsiveness
- Integrity
- Impartiality
- Accountability
- Respect
- Leadership
- Human Rights.

The Film Act 2001 also provides guidance for our executive and staff on conflict of interest issues. We are an equal opportunity employer and are governed by the principles of the Equal Opportunity Act 1995 as well as being bound by the privacy standards articulated in the Information Privacy Act 2000.

We provide position descriptions for all employees and potential candidates and have established procedures for recruiting new staff members and managing employee relations. All staff members are provided a copy of the Code of Conduct for the Victorian Public Sector upon joining our organisation.

Further information regarding the ethical and professional values of our organisation are outlined in our Collective Agreement, which can be found at www.film.vic.gov.au.

**Workforce data**Staff profiles as at 30 June 2010 expressed as full time equivalent

| As At 30 June 201 | 0         |      |                           | As At 30 June 200 | 9         |      |                           |
|-------------------|-----------|------|---------------------------|-------------------|-----------|------|---------------------------|
|                   | Ongoing   |      | Fixed term/<br>casual FTE |                   | Ongoing   |      | Fixed term/<br>casual FTE |
|                   | Full Time | FTE  |                           |                   | Full Time | FTE  |                           |
| Gender            |           |      |                           | Gender            |           |      |                           |
| Male              | 9         | 8.5  | 1.6                       | Male              | 8         | 7.5  | 3                         |
| Female            | 30        | 28.4 | 7                         | Female            | 30        | 27.3 | 6.8                       |
| Total             | 39        | 36.9 | 8.6                       | Total             | 38        | 34.8 | 9.8                       |
| Age               |           |      |                           | Age               |           |      |                           |
| Under 25          | -         | -    | 0.6                       | Under 25          | 2         | 2    | -                         |
| 25 – 34           | 22        | 22   | 3                         | 25 – 34           | 21        | 20.5 | 3                         |
| 35 – 44           | 14        | 12.4 | 1                         | 35 – 44           | 11        | 8.8  | 2                         |
| 45 – 54           | -         | -    | 4                         | 45 – 54           | 2         | 1.5  | 4.8                       |
| 55 -64            | 3         | 2.5  | -                         | 55 -64            | 2         | 2    | -                         |
| Over 64           | -         | -    | -                         | Over 64           | -         | -    | -                         |
| Total             | 39        | 36.9 | 8.6                       | Total             | 38        | 34.8 | 9.8                       |
| Classification    |           |      |                           | Classification    |           |      |                           |
| VPS1              | -         | -    | -                         | VPS1              | -         | -    | -                         |
| VPS2              | 7         | 6.4  | 1                         | VPS2              | 10        | 10   | 1                         |
| VPS3              | 13        | 12.6 | -                         | VPS3              | 12        | 10.5 | -                         |
| VPS4              | 6         | 5.5  | 1.6                       | VPS4              | 4         | 2.9  | 2                         |
| VPS5              | 4         | 4    | 2                         | VPS5              | 6         | 6    | 3.8                       |
| VPS6              | 9         | 8.4  | 2                         | VPS6              | 6         | 5.4  | 1                         |
| Executive         |           |      | 2                         | Executive         | -         | -    | 2                         |
| Total             | 39        | 36.9 | 8.6                       | Total             | 38        | 34.8 | 9.8                       |

#### **Human resource management**

Under the Occupational Health and Safety Act, we have a responsibility to provide facilities to ensure that the health and welfare of all employees is protected. We are responsible for ensuring that, where practicable, the workplace is safe and without risk to the health and safety of all staff members.

Our Occupational Health and Safety (OH&S) Committee has employee representation from management and staff. Two appropriately trained first aid officers are also represented. During the reporting period there were three incidents reported.

#### **Cultural Diversity reporting**

We are committed to the ongoing recognition and implementation of Victorian Government policies and the *Multicultural Victorian Act 2004* with regard to cultural diversity, including but not limited to women's, youth, gender, indigenous and multicultural issues. Our three-year Corporate Plan addresses our dedication and commitment to indigenous projects and our commitment to funding culturally diverse projects.

The Film Victoria *Diversity and Equal Opportunity Policy* commits to the provision of fair and equitable treatment for all employees and contractors of Film Victoria and to providing a workplace in which individuals and their unique contributions are recognised and valued. All recruitment processes are managed in accordance with this policy.

#### **Executive Officer data**

Number of executive officers classified into 'ongoing' and 'special projects' at 30 June 2010

| All            |        |          | Ongoing |          |  |  |
|----------------|--------|----------|---------|----------|--|--|
| Classification | Number | Variance | Number  | Variance |  |  |
| EO1            | 0      | 0        | 0       | 0        |  |  |
| EO2            | 1      | 0        | 1       | 0        |  |  |
| EO3            | 1      | 0        | 1       | 0        |  |  |
| TOTAL          | 2      | 0        | 2       | 0        |  |  |

Notes: \*Film Victoria has no 'special projects' executives.

Breakdown of executive officers into gender for 'ongoing' and 'special projects' at 30 June 2010

|                | Male |          | Female |          | Ongoing Positions |
|----------------|------|----------|--------|----------|-------------------|
| Classification |      | Variance |        | Variance |                   |
| EO1            | 0    | 0        | 0      | 0        | 0                 |
| EO2            | 0    | 0        | 1      | 0        | 1                 |
| EO3            | 0    | 0        | 1      | 0        | 1                 |
| TOTAL          | 0    | 0        | 2      | 0        | 2                 |

Notes: \*Film Victoria has no 'special projects' executives.

#### Reconciliation with executive numbers

|   | 30 June 2010 | 30 June 2009 |
|---|--------------|--------------|
| Executives employed with total remuneration over \$100 000  | 2            | 2            |
| Add:  |              |              |
| Vacancies   | 0            | 0            |
| Executives employed with total remuneration below \$100,000 | 0            | 0            |
| Accountable officers  | 0            | 0            |
| Separations   | 0            | 0            |
| Total executive numbers                                     | 2            | 2            |

#### Exemptions from notification of vacancy, 2009/10

| Number of exemptions | Classification | Circumstances as Defined in office policy |
|----------------------|----------------|---|
| Nil                  | N/A            | N/A                                       |

#### **Industrial disputes**

We work cooperatively with the Community and Public Sector Union (CPSU), the Media Entertainment and Arts Alliance (MEAA) and staff representatives. No days were lost in the year as a result of industrial dispute.

#### **Enterprise Agreement**

The current Film Victoria Collective Agreement expires on 30 June 2011. The terms and conditions of the current Agreement are largely in alignment with the terms and conditions of the Victorian Public Service Agreement.

#### **Whistleblowers Protection Act**

The Whistleblowers Protection Act 2001 encourages and assists people in making disclosures of improper conduct by public officers and public bodies. The Act provides protection to people who make disclosures in accordance with the Act and establishes a system for the matters disclosed to be investigated and rectifying action to be taken.

Film Victoria does not tolerate improper conduct by employees, nor the taking of reprisals against those who come forward to disclose such conduct. It is committed to ensuring transparency and accountability in its administrative and management practices and supports the making of disclosures that reveal corrupt conduct, conduct involving a substantial mismanagement of public resources, or conduct involving a substantial risk to public health and safety or the environment.

Film Victoria will take all reasonable steps to protect people who make such disclosures from any detrimental action in reprisal for making the disclosure. It will also afford natural justice to the person who is the subject of the disclosure to the extent that it is legally possible.

#### Reporting procedures

Disclosures of improper conduct or detrimental action by Film Victoria or its employees may be made to:

The Protected Disclosure Coordinator Sally Wilson, Legal Manager Phone: (03) 9660 3221

 ${\it Email: Sally. Wilson@film.vic.gov. au}$ 

Alternatively, disclosures of improper conduct or detrimental action by Film Victoria or its employees may also be made directly to the Ombudsman.

The Ombudsman Victoria Level 9, 459 Collins Street (North Tower) Melbourne VIC 3000 Phone: (03) 9613 6222 Toll free: 1800 806 314

#### **Further information**

Guidelines outlining the system for reporting disclosures of improper conduct or detrimental action by Film Victoria or its employees are available for perusal on request.

#### Disclosures under the Whistleblowers Protection Act

|  | 2009/10 Number | 2008/09 Number |
|--|----------------|----------------|
| The number and types of disclosures made during the year:                |                |                |
| Public Interest Disclosures  | 0              | 0              |
| Protected Disclosures  | 0              | 0              |
| Any recommendations made by the Ombudsman that relate to the public body | 0              | 0              |

# Film Victoria Committees and Assessment Panels

#### **Finance and Audit Committee**

Our Finance and Audit Committee oversees and reviews the processes of management and the internal and external audit function with a view to achieving strategic objectives efficiently and effectively. It guides the Chief Executive Officer and General Manager, Business Affairs, and assists the organisation and the Minister in the discharge of respective responsibilities for financial performance, financial reporting, compliance, internal control systems, audit activities, risk management and any other matters referred to it by our organisation. The Finance and Audit Committee met on seven occasions in 2009/10.

#### Members:

- Joanne Dawson, Board member (chair)
- John Howie, Board member
- Siu Ling Hui, Board member

At least two members of the Audit Committee must be independent under Financial Management Compliance Framework directions. All three members of the Finance and Audit Committee are independent.

# Film Victoria Evaluation and Advisory Committee (Film Victoria EAC)

Our Evaluation and Advisory Committee consists of suitably qualified and experienced practitioners across film, television and digital media. A minimum of five members and maximum of seven members are convened to consider applications for Production Investment.

Members of the committee included:

- Chief Executive Officer (chair)
- Lizzette Atkins, Producer
- Tony Ayres, Director/Producer
- Gillian Carr, Director/Producer
- Roger Le Mesurier, Producer
- Alison Nisselle, Writer
- Kris Mrksa, Writer
- Jan Sardi, Board representative

The committee met on 8 occasions and assessed 34 applications, of which 31 were recommended to the Board for final approval.

#### **Fiction Feature Development Assessment Panel**

The Fiction Feature Development Assessment Panel assesses applications to the Fiction Feature Development programmes. We may commission the external assessment of any project seeking funding to assist the panel in its consideration of an application.

Members (a minimum of one of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Manager, Script Development
- A minimum of two and maximum of four external script development experts

The panel met on 8 occasions and assessed 80 applications, of which 35 projects were approved.

#### **Catapult Assessment Panel**

The panel assesses applications for the Catapult programme.

Members (a minimum of one of the following):

- General Manager, Industry Development and Investment
- Manager, Script Development
- A minimum of two and maximum of four external industry based practitioners with relevant skills and experience (typically including a writer and script editor)

The panel met once and assessed 63 applications, of which 4 projects were approved.

#### **Fiction Television Development Assessment Panel**

The Fiction Television Development Assessment Panel assesses applications to the Fiction Television programmes. We may commission the external assessment of any project seeking funding to assist the panel in its consideration of an application.

Members (a minimum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Manager, Script Development
- Senior Investment Manager
- Investment and Programme Manager(s)
- The panel may also engage external assessors to participate as voting members. A maximum of three external assessors may be appointed at any one meeting

The panel met on 4 occasions and assessed 4 applications, of which 4 projects were approved.

#### **Factual Development Assessment Panel**

This panel assesses applications to the Factual Development programmes. We may commission the external assessment of any project seeking funding to assist the panel in its consideration of an application.

Members (a minimum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Factual Development Manager
- Senior Investment Manager
- Investment and Programme Manager(s)
- Manager, Script Development
- Technical Project Officer
- External Assessors (as required)

The panel met on four occasions and assessed 25 applications, of which 21 were approved and 1 revoked.

#### **Digital Media Assessment Panel**

The Digital Media Assessment Panel assesses applications in respect of Digital Media Prototyping, Downloadable Games Initiative and Production Investment for Games programmes.

Members: (a minimum of two and maximum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Digital Media Manager
- Senior Investment Manager
- Investment and Programme Manager(s)
- Technical Project Officer

The Digital Media Assessment Panel also comprises external panel members, with relevant skills and experience. A minimum of three and maximum of five of the following external members must attend each meeting:

- Tony Lay, Managing Director, Iron Monkey Studios
- Stuart Johnston, Chief Executive Officer, Deloitte Australia
- Andrew Davies, Director, Studio Moshi
- Domenic Carosa, Chief Executive Officer, Dominet Digital
- Paul Baiguerra, Digital Strategist, PABA Media
- Jason Hill, Journalist, Fairfax Digital
- Michael Padden, Head of Classifieds, Telstra
- Chris Wright, Marketing Director, THQ

The panel met on 5 occasions and assessed 48 applications, of which 13 were recommended to the Board for final approval.

#### **Cross Platform and Scoping Assessment Panel**

The Cross Platform and Scoping Assessment Panel assesses applications to the Cross Platform Development and Digital Media Scoping programmes.

Members (a minimum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Digital Media Manager
- Technical Project Officer
- Senior Investment Manager
- Investment and Programme Manager(s)
- Factual Development Manager
- Manager, Script Development

The panel met on 4 occasions and assessed 31 applications, of which 19 were approved.

#### **Professional Development Assessment Panel**

This panel assesses applications to the Internship with a Company, Internship on a Production, International Festival Attendance, International Market Attendance, Global Connections Business Support, and International Fellowships programmes.

Members (a minimum of three of the following):

- General Manager, Industry Development and Investment
- Senior Investment Manager
- Investment and Programme Manager(s)
- Manager, Script Development
- Documentary Development Manager
- Industry Programme Officer(s)
- Digital Media Manager
- Technical Project Officer

When considering applications for Internships with a Company and International Fellowships a minimum of one senior manager must sit on the Assessment Panel. Senior managers include:

- General Manager, Industry Development and Investment
- Senior Investment Manager
- Manager, Script Development
- Digital Media Manager

The panel met on 26 occasions and assessed 194 applications, of which 71 were approved.

#### **Industry and Audience Development Assessment Panel**

This Panel assesses applications to the Industry Regional Screen, Screen Industry Development and Public Screen Engagement programmes.

Members (a minimum of three of the following):

- General Manager, Industry Development and Investment
- Senior Investment Manager
- Investment and Programme Manager(s)
- Digital Media Manager
- Industry Programme Officer(s)
- Technical Project Officer

The panel met on 14 occasions and assessed 49 applications, of which 38 were approved.

#### **Propeller Shorts Assessment Panel**

The Propeller Shorts Assessment Panel assesses applications in respect of the Propeller Shorts programme.

The Panel consists of a minimum of one of the following:

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Senior Investment Manager
- Manager, Script Development
- Investment and Programme Manager(s)
- Factual Development Manager
- Industry Programme Officer(s)
- And a minimum of three external industry based practitioners with relevant skills and experience (typically a writer, a director and a producer).

The panel met on 4 occasions and assessed 29 applications, of which 2 were recommended to the Board for final approval.

#### **PIAF/RLAF Committee**

The Production Investment Attraction Fund (PIAF) and Regional Victoria Film Location Attraction Fund (RLAF) committee meets as required. Applications are considered and a response provided to the producers within four weeks from the date of application.

Members:

- Jo Dawson, Board member
- Siu Ling Hui, Board member
- Chief Executive Officer
- General Manager, Melbourne Film Office
- General Manager, Industry Development and Investment
- General Manager, Business Affairs,
- David Hanna, Executive Director Policy, Department of Industry, Innovation & Regional Development

The Committee met on 15 occasions and approved a total of 11 projects, 6 for RLAF and 5 for PIAF.

#### **Credit Committee**

This Committee consists of representatives from the Victorian financial sector and is chaired by a representative from the Board of Film Victoria. The Credit Committee receives applications from the Cash Flow Facility programme and meets as required.

- Siu Ling Hui, Board member
- Joanne Dawson, Board member
- Jeremy King (Partner, Blake Dawson appointed August 7, 2009)

The Credit Committee met on 3 occasions and assessed 5 applications with all 5 applications recommended to the Board for final approval.

# Business Support for Established Producers Assessment Panel

This panel assesses applications in respect of the Business Support for Established Producers programme.

Initial short listing process members (a minimum of two and maximum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Senior Investment Manager
- Investment and Programme Manager(s)

Interviewing of shortlisted applicants and final funding recommendation making process members (a minimum of two and maximum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Senior Investment Manager
- Investment and Programme Manager(s)
- A minimum of one and maximum of two external representatives from the film and television industry.

The panel met on 2 occasions and assessed 12 applications of which 8 were recommended for approval by the Board.

#### Slate Funding for Repeat Applicants Assessment Panel

This panel assesses applications in respect of the Slate Funding programme.

Members (a minimum of two and maximum of three of the following):

- Chief Executive Officer
- General Manager, Industry Development and Investment
- Senior Investment Manager
- Investment and Programme Manager(s)
- A minimum of two and maximum of three external representatives from the film and television industry

The panel met on 2 occasions and assessed 4 applications of which 3 were recommended for approval by the Board.

#### Film Victoria Staff

#### **Directorate**

Sandra Sdraulig, Chief Executive Officer
Christine Wood, Executive Assistant to CEO
Shae Quabba, Head of Strategy, Marketing & Communications
Trisha Vessey, Marketing Manager, Production Attraction
Fiona Hulton, Marketing Manager, Industry & Corporate
Bria Baker, Policy & Industry Analyst
Cara Sputore, Communications Advisor
Odilla O'Boyle, Events Manager

#### Industry Development and Investment (IDI)

Lee Taylor, Marketing & Events Officer

Jenni Tosi, General Manager, IDI Christelle Davis, Executive Assistant to GM, IDI Sue Edwards, Senior Investment & Programs Manager Charlie Carman, Manager, Script Development Brad Giblin, Digital Media Manager Steve Warne, Documentary Development Manager Lindsay Lipson, Investment & Programs Manager Jana Blair, Investment & Programs Manager Alex Keay, Script Coordinator Anna Kaplan, IDI Programs Officer Michael Woods, Digital Media Programs Officer Genevieve Gaffy, Administration Coordinator Tim Reid. Administration Coordinator Stephanie Van Schilt, Administrative Support Officer Kate Taylor, Administrative Support Officer Penny Harrold, Administrative Support Officer

Maria Toscano, Administrative Support Officer

#### Melbourne Film Office (MFO)

Kate Marks, General Manager, MFO
Shaun Larkin, Executive Assistant to GM, MFO
Neil McCart, Production and Policy Manager
Georgina Nevile, Incentives Coordinator
Daniel May, Locations Resource Coordinator
Jamy Kim, Production Service Coordinator
Fiona Howat, Victorian Film Officer

#### **Business Affairs (BA)**

Nesreen Bottriell, General Manager, BA Jessica Thomas, Records Management Officer & Executive Assistant to GM, BA Nathalie Pelissero, Finance Manager Janelle Murphy, Human Resources Manager David Berry-Smith, Information Technology Manager Sally Wilson, Legal Manager Emma Cornall, Principal Solicitor Alison Bird, Solicitor Simon Jarockyj, Human Resources Advisor Mark Nolen, Finance Officer Sharon Karman, Payroll/Finance Officer Samantha Lloyd, Administrative Assistant - Legal & Recoupment Kristen Matthews, Contracts Officer - Production & Recoupment Bernadette Wood, Records Management Coordinator Jana Jones, IT Business Systems Coordinator Scott Whitcombe, IT Service Support

Veronica McGee, Receptionist & Marketing Assistant

## **Disclosure Index**

The Annual Report of Film Victoria is prepared in accordance with all relevant Victorian legislation. This index has been prepared to facilitate identification of compliance with statutory disclosure requirements.

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## **Auditor-General's report**



Victorian Auditor-General's Office

#### INDEPENDENT AUDITOR'S REPORT

#### To the Members of the Board,

#### The Financial Report

The accompanying financial report for the year ended 30 June 2010 of Film Victoria which comprises the comprehensive operating statement, balance sheet, statement of changes in equity, cash flow statement, a summary of significant accounting policies and other explanatory notes to and forming part of the financial report, and the accountable officer's and chief finance and accounting officer's declaration has been audited.

#### The Members of the Board's Responsibility for the Financial Report

The Members of the Board are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the financial reporting requirements of the *Financial Management Act 1994*. This responsibility includes:

- establishing and maintaining internal controls relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error
- · selecting and applying appropriate accounting policies
- making accounting estimates that are reasonable in the circumstances.

#### Auditor's Responsibility

As required by the *Audit Act 1994*, my responsibility is to express an opinion on the financial report based on the audit, which has been conducted in accordance with Australian Auditing Standards. These Standards require compliance with relevant ethical requirements relating to audit engagements and that the audit be planned and performed to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The audit procedures selected depend on judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, consideration is given to the internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used, and the reasonableness of accounting estimates made by the the Members of the Board, as well as evaluating the overall presentation of the financial report.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Level 24, 35 Collins Street, Melbourne Vic. 3000
Telephone 61 3 8601 7000 Facsimile 61 3 8601 7010 Email comments@audit.vic.gov.au Website www.audit.vic.gov.au

Auditing in the Public Interest



#### Independent Auditor's Report (continued)

Matters Relating to the Electronic Presentation of the Audited Financial Report

This auditor's report relates to the financial report published in both the annual report and on the website of Film Victoria for the year ended 30 June 2010. The Members of the Board are responsible for the integrity of the web site. I have not been engaged to report on the integrity of the web site. The auditor's report refers only to the statements named above. An opinion is not provided on any other information which may have been hyperlinked to or from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications, they are advised to refer to the hard copy of the audited financial report to confirm the information included in the audited financial report presented on Film Victoria's web site.

#### Independence

The Auditor-General's independence is established by the *Constitution Act 1975*. The Auditor-General is not subject to direction by any person about the way in which his powers and responsibilities are to be exercised. In conducting the audit, the Auditor-General, his staff and delegates complied with all applicable independence requirements of the Australian accounting profession.

#### Auditor's Opinion

In my opinion, the financial report presents fairly, in all material respects, the financial position of Film Victoria as at 30 June 2010 and its financial performance and cash flows for the year then ended in accordance with applicable Australian Accounting Standards (including the Australian Accounting Interpretations), and the financial reporting requirements of the *Financial Management Act 1994*.

MELBOURNE 2 September 2010 DDRPearson
Auditor-General

2

Level 24, 35 Collins Street, Melbourne Vic. 3000
Telephone 61 3 8601 7000 Facsimile 61 3 8601 7010 Email comments@audit.vic.gov.au Website www.audit.vic.gov.au

Auditing in the Public Interest

# Financial Statements 2009/2010

# Comprehensive Operating Statement

for the financial year ended 30 June 2010

|  | Note | 2010       | 2009        |
|--|------|------------|-------------|
|  |      | \$         | \$          |
| Continuing Operations                                |      |            |             |
| Income from transactions                             |      |            |             |
| Victorian government funding                         | 2(b) | 20,809,000 | 20,730,000  |
| Other income   | 2(a) | 3,094,923  | 3,894,517   |
| Total income from transactions                       |      | 23,903,923 | 24,624,517  |
| Expenses from transactions                           |      |            |             |
| Project costs  | 2(c) | 15,522,408 | 19,489,257  |
| Employee benefits                                    | 2(d) | 4,235,575  | 3,708,867   |
| Depreciation and amortisation                        | 2(e) | 227,043    | 202,112     |
| Supplies and services                                |      | 2,243,451  | 2,120,377   |
| Operating lease                                      |      | 381,134    | 384,379     |
| Total expenses from transactions                     |      | 22,609,611 | 25,904,992  |
| Net result from transactions (net operating balance) |      | 1,294,312  | (1,280,475) |
| Other economic flows included in net result          |      |            |             |
| Net loss on non financial asset                      | 3(a) | (128)      | (846)       |
| Net loss from other economic flows                   | 3(b) | (3,228)    | (14,282)    |
| Total other economic flows included in net result    |      | (3,356)    | (15,128)    |
| Net Result   |      | 1,290,956  | (1,295,603) |
| Comprehensive result                                 |      | 1,290,956  | (1,295,603) |

Notes to the financial statements are included on pages  $60\ \text{to}\ 77$ 

The comprehensive result total of \$1,290,956 is as a result of increased commitments made throughout the year which are yet to be expended and timing factors that influence this result. Revenue is allocated to various programs which results in financial commitments to successful applicants. These commitments however may remain undisbursed at the end of the financial year due to contracted milestones or deliverables being outstanding after contracts are executed.

# Balance Sheet as at 30 June 2010

|                               | Note  | 2010       | 2009       |
|-------------------------------|-------|------------|------------|
|                               |       | \$         | \$         |
| Assets                        |       |            |            |
| Financial assets              |       |            |            |
| Cash and deposits             | 14(a) | 26,074,841 | 26,681,269 |
| Receivables                   | 4     | 8,040,846  | 5,966,300  |
| Total financial assets        |       | 34,115,687 | 32,647,569 |
| Non-financial assets          |       |            |            |
| Property, plant and equipment | 5     | 508,625    | 658,491    |
| Total non-financial assets    |       | 508,625    | 658,491    |
| Total assets                  |       | 34,624,312 | 33,306,060 |
| Liabilities                   |       |            |            |
| Payables                      | 6     | 114,942    | 187,914    |
| Provisions                    | 7     | 671,630    | 571,362    |
| Total liabilities             |       | 786,572    | 759,276    |
| Net assets                    |       | 33,837,740 | 32,546,784 |
| Equity                        |       |            |            |
| Accumulated surplus           | 9     | 6,089,766  | 4,798,810  |
| Contributed equity            |       | 27,747,974 | 27,747,974 |
| Net worth                     |       | 33,837,740 | 32,546,784 |

Notes to the financial statements are included on pages 60 to 77

# Statement of Changes in Equity for the financial year ended 30 June 2010

|  | Note | Equity at<br>1 July 2009 | Total<br>comprehensive<br>result | Transactions<br>with owners in<br>their capacity<br>as owners | Equity at<br>30 June 2010 |
|--|------|--------------------------|----------------------------------|---|---------------------------|
|  |      | \$                       | \$                               | \$  | \$                        |
| (a) Contribution by owners             |      |                          |                                  |   |                           |
| Balance at beginning of financial year |      | 27,747,974               | 0                                | 0   | 27,747,974                |
| Balance at end of financial year       |      | 27,747,974               | 0                                | 0   | 27,747,974                |
| (b) Accumulated surplus                | 9    | 4,798,810                | 1,290,956                        | 0   | 6,089,766                 |
| Total equity at end of financial year  |      | 32,546,784               | 1,290,956                        | 0   | 33,837,740                |

The accumulated surplus total of \$6,089,766 as at 30 June 2010 represents expenditure that has been allocated to various programs, but has yet to be expended.

# Statement of Changes in Equity for the financial year ended 30 June 2009

|  | Note | Equity at<br>1 July 2008 | Total<br>comprehensive<br>result | Transactions<br>with owners in<br>their capacity<br>as owners | Equity at<br>30 June 2009 |
|--|------|--------------------------|----------------------------------|---|---------------------------|
|  |      | \$                       | \$                               | \$  | \$                        |
| (a) Contribution by owners             |      |                          |                                  |   |                           |
| Balance at beginning of financial year |      | 27,747,974               | 0                                | 0   | 27,747,974                |
| Balance at end of financial year       |      | 27,747,974               | 0                                | 0   | 27,747,974                |
| (b) Accumulated surplus                |      | 6,094,413                | (1,295,603)                      | 0   | 4,798,810                 |
| Total equity at end of financial year  |      | 33,842,387               | (1,295,603)                      | 0   | 32,546,784                |

Notes to the financial statements are included on pages 60 to 77

# Cash flow statement

for the financial year ended 30 June 2010

|  | Note  | 2010         | 2009         |
|--|-------|--------------|--------------|
|  |       | \$           | \$           |
| Cash flows from operating activities                             |       |              |              |
| Receipts   |       |              |              |
| Receipts from Government   |       | 21,152,500   | 21,060,000   |
| Receipts from other entities                                     |       | 1,171,172    | 1,070,542    |
| Equity Investment repayments                                     |       | 371,916      | 350,835      |
| Producer Package Investment repayments                           |       | 319,175      | 650,909      |
| Interest received  |       | 1,325,328    | 2,095,412    |
| Goods and Services Tax recovered from the ATO                    |       | 3,154,679    | 3,664,008    |
| Total receipts from operating activities                         |       | 27,494,770   | 28,891,705   |
| Payments   |       |              |              |
| Payments to suppliers and employees                              |       | (7,084,331)  | (6,270,914)  |
| Goods and Services Tax paid to the ATO                           |       | (1,657,762)  | (1,871,953)  |
| Payments to industry applicants                                  |       | (8,843,807)  | (12,049,753) |
| Equity Investment in new projects                                |       | (8,066,943)  | (9,088,404)  |
| Producer Package Investment in new projects                      |       | (149,000)    | (272,750)    |
| Total payments from operating activities                         |       | (25,801,843) | (29,553,775) |
| Net cash from / (used in) operating activities                   | 14(b) | 1,692,926    | (662,070)    |
| Cash flows from investing activities                             |       |              |              |
| Producer Loans - Cash Flow Facility Repayments                   |       | 2,603,020    | 1,475,376    |
| Payments for Property, Plant, and Equipment                      |       | (77,304)     | (191,683)    |
| Producer Loans - Cash Flow Facility Advances                     |       | (4,825,069)  | (2,986,400)  |
| Net cash used in investing activities                            |       | (2,299,353)  | (1,684,707)  |
| Net (decrease) in cash held                                      |       | (606,428)    | (2,346,777)  |
| Cash and cash equivalents at the beginning of the financial year |       | 26,681,269   | 29,028,046   |
| Cash and cash equivalents at the end of the financial year       | 14(a) | 26,074,841   | 26,681,269   |

Notes to the financial statements are included on pages 60 to 77

#### Notes to the financial statements

for the financial year ended 30 June 2010

#### Note 1. Summary of significant accounting policies

The annual financial statements represent the audited general purpose financial statements for Film Victoria.

#### (a) Statement of compliance

These financial statements have been prepared in accordance with the *Financial Management Act 1994* and applicable *Australian Accounting Standards*, including Interpretations (AASs). AASs include Australia equivalents to International Financial Reporting Standards.

Where applicable, those paragraphs of the AASs applicable to not-for-profit entities have been applied.

The annual financial statements have been authorised for issue by the Board of Film Victoria on the 31st August 2010.

#### (b) Basis of accounting preparation and measurement

The accrual basis of accounting has been applied in the preparation of these financial statements whereby assets, liabilities, equity, income and expenses are recognised in the reporting period to which they relate, regardless of when cash is received or paid.

These financial statements are presented in Australian dollars, the functional currency of Film Victoria.

In the application of AASs, management is required to make judgments, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstance, the results of which form the basis of making the judgments. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. Judgements made by management in the application of AASs that have significant effects on the financial statements and estimates, with a risk of material adjustments in the subsequent reporting period, are disclosed throughout the notes to the financial statements.

The report has been prepared in accordance with the historical cost convention.

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

The accounting policies set out below have been applied in preparing the financial statements for the year ended 30 June 2010 and the comparative information presented for the year ended 30 June 2009.

#### (c) Reporting entity

The financial statements cover Film Victoria as an individual reporting entity. Film Victoria's principal address is:

Film Victoria Level 7, 189 Flinders Lane Melbourne VIC 3000

The financial statements include all of the controlled activities of Film Victoria.

#### Objectives and funding

Film Victoria is the Victorian State Government body that provides strategic leadership and assistance to the film, television and digital media industries in Victoria. Film Victoria is predominantly funded by accrual-based parliamentary appropriations for the provision of outputs.

#### (d) Scope and presentation of financial statements

#### Comprehensive operating statement

Income and expenses in the comprehensive operating statement are classified according to whether or not they arise in 'transactions' or 'other economic flows'. This classification is consistent with the whole of government reporting format and is allowed under AASB 101 *Presentation of financial statements*.

'Transactions' and 'other economic flows' are defined by the *Australian system of government finance statistics: concepts, sources and methods 2005* Cat. No. 5514.0 published by the Australia Bureau of Statistics.

Transactions are those economic flows that are considered to arise as a result of policy decisions, usually interactions between two entities by mutual agreement. Transactions also include flows within an entity, such as depreciation where the owner is simultaneously acting as the owner of the depreciating asset and as consumer of the service provided by the asset. Taxation is regarded as mutually agreed interactions between the Government and taxpayers. Transactions can be in kind (e.g. assets provided given free of charge or for nominal consideration) or where the final consideration is cash.

'Other economic flows' are changes arising from market remeasurements. They include gains and losses from disposals, revaluations and impairments of non-current physical and intangible assets; actuarial gains and losses arising from defined benefit superannuation plans; fair value changes of financial instruments and agricultural assets; and depletion of natural assets (non-produced) from their use or removal.

The net result is equivalent to profit or loss derived in accordance with AASs.

#### **Balance Sheet**

Assets and liabilities are presented in liquidity order with assets aggregated into financial assets and non-financial assets.

Current and non-current assets and liabilities (those expected to be recovered or settled beyond 12 months) are disclosed in the notes, where relevant.

#### Statement of changes in equity

The statement of changes in equity presents reconciliations of each non-owner and owner equity opening balance at the beginning of the reporting period to the closing balance at the end of the reporting period. It also shows separately changes due to amounts recognised in the comprehensive result and amounts recognised in other comprehensive income related to other non-owner changes in equity.

#### **Cash flow statement**

Cash flows are classified according to whether or not they arise from operating activities, investing activities, or financing activities. This classification is consistent with requirements under AASB 107 Statement of cash flows.

#### (e) Income from transactions

Income is recognised to the extent that it is probable that the economic benefits will flow to the entity and the income can be reliably measured.

#### **Output appropriations**

Income from the outputs Film Victoria provides to Government is recognised when those outputs have been delivered and the relevant Minister has certified delivery of those outputs in accordance with specified performance criteria.

#### Interest income

Interest income includes unwinding over time of discounts on financial assets and interest received on bank terms deposits and other investments.

Interest income is recognised on a time proportionate basis that takes into account the effective yield on the financial asset.

Net realised and unrealised gains and losses on the revaluation of investments do not form part of the income from transactions, but are reported as part of income from other economic flows in the net result or as unrealised gains and losses taken directly to equity, forming part of the total change in net worth in the comprehensive result.

#### **Grants**

Grants from third parties (other than contribution by owners) are recognised as income in the reporting period in which Film Victoria gains control over the underlying assets.

Investment and grant repayments

Investment and grant repayments are income investment returns from funded recipients recognised in the reporting period in which they are received.

#### Other income

Amounts disclosed as income are, where applicable, net of returns, allowances and duties and taxes. Income is recognised for each of Film Victoria's major activities as follows:

- Other income
- Income from project assistance, producer advances, and the sale of rights is recognised upon delivery of the service or rights to the customer.

#### **Development Buyouts**

Development buyouts are the repayment of Film Victoria's development investment (plus premium, if applicable) and, once repaid, allows for the reassignment of Film Victoria's copyright interest in the project to the funding recipient.

#### (f) Expenses from transactions

Expenses are recognised as they are incurred and reported in the financial year to which they relate.

#### **Employee Expenses**

Employee expenses include superannuation expenses. The associated expense is simply the employer contributions that are paid or payable in respect of employees during the reporting period.

#### Superannuation

All superannuation contributions are expensed in the comprehensive operating statement. A total of \$377,791 was contributed to a number of superannuation funds in 2009/10. Superannuation contributions in 2008/09 were \$321,516.

#### **Depreciation and amortisation**

All infrastructure assets, buildings, plant and equipment and other non-current physical assets (excluding items under operating leases, assets held-for-sale and investment properties) that have a limited useful life are depreciated. Depreciation is generally calculated on a straight-line basis, at rates that allocate the asset's value, less any estimated residual value, over its estimated useful life.

Leasehold improvements are depreciated over the period of the lease or estimated useful life, whichever is the shorter, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The following estimated useful lives are used in the calculation of depreciation and amortisation:

| Class of Fixed<br>Asset   | Depreciation Rate<br>2010            | Depreciation Rate<br>2009            |
|---------------------------|--------------------------------------|--------------------------------------|
| Audio Visual              |                                      |                                      |
| Equipment                 | 25%                                  | 25%                                  |
| Computers                 | 33.33%                               | 33.33%                               |
| Furniture                 |                                      |                                      |
| and Fittings              | 20%                                  | 20%                                  |
| Office Equipment          | 20%                                  | 20%                                  |
| Software                  | 40%                                  | 40%                                  |
| Leasehold<br>Improvements | amortised over the life of the lease | amortised over the life of the lease |

#### Other expenses

#### Supplies and services

Supplies and services expenses are recognised as an expense in the reporting period in which they are incurred.

#### Bad and doubtful debts

Bad and doubtful debts are assessed on a regular basis. Those bad debts considered as written off by mutual consent are classified as a transaction expense. Those written off unilaterally and the allowance for doubtful receivables are classified as other economic flows. (refer Note (h) Financial assets – Impairment of financial assets).

#### (g) Other economic flows included in net result

Other economic flows measure the change in volume or value of assets or liabilities that do not result from transactions. These include:

#### Net gain/(loss) on non-financial assets

Net gain/(loss) on non-financial assets and liabilities includes realised and unrealised gains and losses as follows:

#### Disposal of non-financial assets

Any gain or loss on the sale of non-financial assets is recognised at the date that control of the asset is passed to the buyer and is determined after deducting from the proceeds the carrying value of the asset at that time.

### Net gain/(loss) on financial instruments

Net gain/(loss) on financial instruments includes:

- realised and unrealised gains and losses from revaluations of financial instruments that are designated at fair value through profit or loss or held-for-trading;
- impairment and reversal of impairment for financial instruments at amortised cost;
- disposals of financial assets.

#### Other gains (losses) from other economic flows

Other gains/(losses) from other economic flows include the gains or losses from:

- transfer of amounts from reserves and/or accumulated surplus to the net result due to disposal or de-recognition or reclassification; and
- the revaluation of the present value of the long service liability due to changes in the bond interest rates.

#### (h) Financial Assets

#### Cash and cash deposits

Cash and deposits, including cash equivalents, comprise cash on hand and cash at bank, deposits at call and highly liquid investments with an original maturity of three months or less, which are held for the purpose of meeting short term cash commitments rather than investment purposes, and which are readily convertible into known amounts of cash and are subject to insignificant risk of changes in value.

#### Receivables

Receivables consist predominantly of amounts owing from the Victorian Government, producer loans, debtors in relation to goods and services, accrued investment income and GST input tax credits recoverable. Receivables that are contractual are classified as financial instruments. Amounts owing from the Victorian Government, taxes and other statutory receivables are not classified as financial instruments. A provision for doubtful debts is made when there is objective evidence that the debts will not be collected. Bad debts are written off when identified.

Investments, loans, and other financial assets

Film Victoria classifies its financial assets in the following categories:

- financial assets at fair value through profit and loss,
- loans and receivables, and
- held to maturity investments.

The classification depends on the purpose for which the assets were acquired. Management determines the classification of its financial assets at initial recognition.

Film Victoria assesses at balance sheet date whether a financial asset or group of financial assets is impaired.

#### Producer Loans - Cash Flow Facility (CFF)

The Film Victoria Cash Flow Facility is a revolving financial facility which complements Film Victoria's programs by cash-flowing the Australian Taxation Office producer offset and pre-sales by way of broadcast licenses and distribution guarantees. The Cash Flow Facility provides financial support for the industry by underpinning private sector participation and assisting local producers in international financing and cash flowing of the Producer offset. It also leverages increased production in Victoria.

Cash flow advances to producers are by nature a loan secured by executed distribution contracts and pre-sale agreements. Producer offset loans are secured by relevant guarantees and ASIC registered charges. Interest is charged on amounts outstanding until fully repaid and recorded as revenue.

Loans are recorded at the lower of cost or recoverable amount. A provision for doubtful debts is recognised when collection of the full nominal amount is no longer probable.

#### Equity Investments and Producer Packages

Equity Investments and Producer Package Investments relating to industry development are written off in the period of payment. These Equity Investments and Producer Package Investments are subject to recoupment as success of the project allows, and are monitored for repayment over a 7 year period.

#### Impairment of financial assets

Film Victoria assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. All financial assets, except those measured at fair value through profit and loss, are subject to annual review for impairment.

Bad and doubtful debts for financial assets are assessed on a regular basis. Those bad debts considered as written off by mutual consent are classified as a transaction expense. The bad debts not written off by mutual consent and allowance for doubtful receivables are classified as 'other economic flows'.

In assessing impairment of statutory (non contractual) financial assets which are not financial instruments, Film Victoria applies professional judgement in assessing materiality and using estimates, averages and computational shortcuts in accordance with AASB 136 *Impairment of assets*.

#### (i) Non-Financial Assets

#### Property, plant and equipment

All non-current assets are measured at cost less accumulated depreciation and impairment.

### Leasehold improvements

The cost of a leasehold improvement is capitalised as an asset and depreciated over the remaining term of the lease or the estimated useful life of the improvement, whichever is the shortest

#### Other non-financial assets

#### Prepayments

Other non-financial assets include prepayments which represent payments in advance of receipt of goods or services or that are part of expenditure made in one accounting period covering a term extending beyond that period.

#### (j) Liabilities

#### **Payables**

Payables consist predominately of accounts payable and other sundry liabilities. Accounts payable represent liabilities for goods and services provided to Film Victoria prior to the end of financial year that are unpaid, and arise when Film Victoria becomes obliged to make future repayments in respect of the purchase of those goods and services.

The goods and services tax may be included in payables if applicable.

Payables are initially recognised at fair value, being the cost of the goods and services, and subsequently measured at amortised cost.

#### **Provisions**

Provisions are recognised when Film Victoria has a present obligation, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cashflows estimated to settle the present obligation, its carrying amount is the present value of those cashflows.

#### **Employee benefits**

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave for services rendered to the reporting date.

(i) Wages and salaries, annual leave and sick leave

Liabilities for wages and salaries, including non-monetary benefits, annual leave and accumulating sick leave which are expected to be settled within 12 months of the reporting period, are recognised in the provision for employee benefits. These liabilities are classified as current liabilities and measured at their nominal values.

Those liabilities that are not expected to be settled within 12 months are recognised in the provision for employee benefits as non-current liabilities, measured at present value of the amounts expected to be paid when the liabilities are settled using the remuneration rate expected to apply at the time of settlement.

#### (ii) Long Service Leave (LSL)

Current liability – unconditional LSL is disclosed in the notes to the financial statements as a current liability even where Film Victoria does not expect to settle the liability within 12 months because it will not have the unconditional right to defer the settlement of the entitlement should an employee take leave within 12 months.

The components of this current LSL liability are measured at:

- nominal value—component that Film Victoria expects to settle within 12 months; and
- present value—component that Film Victoria does not expect to settle within 12 months.

Non-current liability – conditional LSL is disclosed as a noncurrent liability. There is an unconditional right to defer the settlement of the entitlement until the employee has completed the requisite years of service.

This non-current LSL liability is measured at present value. Any gain or loss following revaluation of the present value of non-current LSL liability is recognised as a transaction, except to the extent that a gain or loss arises due to changes in bond interest rates for which it is then recognised as an other economic flow.

#### (iii) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. Film Victoria recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

#### **Employee benefits on-costs**

Employee benefits on-costs such as payroll tax, workers compensation and superannuation are recognised separately from the provision for employee benefits.

#### (k) Leases

A lease is a right to use an asset for an agreed period of time in exchange for payment.

Leases are classified at their inception as either operating or finance leases based on the economic substance of the agreement so as to reflect the risks and rewards incidental to ownership. Lease of property, plant and equipment are classified as finance infrastructure leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership from the lessor to the lessee. All other leases are classified as operating leases.

#### **Operating leases**

Operating lease payments, including any contingent rentals, are recognised as an expense in the comprehensive operating statement on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern of the benefits derived from the use of the leased asset. The leased asset is not recognised in the balance sheet.

#### (I) Equity

#### Contributions by owners

Additions to net assets have been designated as contributions by owners and recognised as contributed capital. Other transfers that are in the nature of contributions or distributions have also been designated as contributions by owners.

#### (m) Commitments

Commitments are disclosed at their nominal value and inclusive of the goods and services tax (GST) payable. In addition, where it is considered appropriate and provides additional relevant information to users, the net present values of significant individual projects are stated.

#### (n) Accounting for the Goods and Services Tax (GST)

Income, expenses and assets are recognised net of the amount of associated GST, except:

- where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- for receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority, are presented as operating cash flows.

#### (o) Foreign currency

All foreign currency transactions during the financial year are brought to account using the exchange rate in effect at the date of the transaction. Foreign monetary items existing at the end of the reporting period are translated at the closing rate at the date of the end of reporting period. Non-monetary assets carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined.

#### (p) Rounding of amounts

Amounts in the financial report have been rounded to the nearest dollar. Figures in the financial statements may not equate due to rounding.

## Note 2. Net result from operations

|  | 2010       | 2009       |
|--|------------|------------|
|  | \$         | \$         |
| Income from transactions                     |            |            |
| (a) Other income                             |            |            |
| Project revenue                              |            |            |
| Development buyout                           | 730,554    | 678,413    |
| Administration fees                          | 379,177    | 150,844    |
| Investment and grants repayments             | 657,280    | 969,849    |
| Total project revenue                        | 1,767,011  | 1,799,106  |
| Interest revenue                             |            |            |
| Interest / Financial institutions            | 880,173    | 1,911,604  |
| Interest / Production advances               | 366,431    | 78,671     |
| Interest / Premiums and production           | 81,308     | 105,136    |
| Total interest revenue                       | 1,327,912  | 2,095,411  |
| Total other income                           | 3,094,923  | 3,894,517  |
| (b) Income from Government                   |            |            |
| Government funding                           |            |            |
| Government funding for continuing operations | 20,809,000 | 20,730,000 |
| Total government funding                     | 20,809,000 | 20,730,000 |
| Expenses from transactions                   |            |            |
| (c) Project Costs                            |            |            |
| Program payments                             | 15,522,408 | 19,489,257 |
| Total project costs                          | 15,522,408 | 19,489,257 |
| (d) Employee benefits                        |            |            |
| Post employment benefits:                    |            |            |
| Defined contribution plans                   | 377,791    | 321,516    |
| Salary costs                                 | 3,857,784  | 3,387,351  |
| Total employee benefits                      | 4,235,575  | 3,708,867  |
| (e) Depreciation and amortisation expense    |            |            |
| Depreciation of non-current assets           | 128,643    | 103,712    |
| Amortisation of non-current assets           | 98,400     | 98,400     |
| Total depreciation and amortisation          | 227,043    | 202,112    |

## Note 3. Other economic flows included in net result

|   | 2010    | 2009     |
|---|---------|----------|
|   | \$      | \$       |
| (a) Net gain/(loss) on non-financial assets                       |         |          |
| Net loss on disposal of non-financial assets                      | (128)   | (846)    |
| Total net gain/(loss) on non-financial assets                     | (128)   | (846)    |
| (b) Other gain/(loss) from other economic flows                   |         |          |
| Net loss arising from revaluation of long service leave liability | (3,228) | (14,282) |
| Net gain/(loss) arising from other economic flows                 | (3,228) | (14,282) |

## Note 4. Receivables

|   | 2010      | 2009      |
|---|-----------|-----------|
|   | \$        | \$        |
| Current receivables                       |           |           |
| Contractual                               |           |           |
| Producer loans                            | 7,574,150 | 2,331,413 |
| Other receivables (i)                     | 40,911    | 88,227    |
| Interest receivable                       | 51,901    | 49,317    |
| Prepayments                               | 66,157    | 7,355     |
| Total current contractual receivables     | 7,733,119 | 2,476,312 |
| Statutory                                 |           |           |
| GST receivable                            | 45,574    | 207,146   |
| Total current statutory receivables       | 45,574    | 207,146   |
| Non-current receivables                   |           |           |
| Contractual                               |           |           |
| Producer loans                            | 262,154   | 3,282,842 |
| Total non-current contractual receivables | 262,154   | 3,282,842 |
| Total receivables                         | 8,040,846 | 5,966,300 |

<sup>(</sup>i) The average credit period on sales of goods and services is 30 days. An allowance has been made for estimated irrecoverable amounts from the sale of goods and services, determined by reference to past default experience.

This table summarises the amount of producer loan advances paid out and principal repayments received during the reporting period.

|   | 2010        | 2009        |
|---|-------------|-------------|
|   | \$          | \$          |
| Producer Loans - Cash Flow Facility (CFF) at cost |             |             |
| Opening balance                                   | 5,614,255   | 4,121,231   |
| Add: Further loan advances                        | 4,825,069   | 2,968,400   |
|   | 10,439,324  | 7,089,631   |
| Less: Loan principal repayments                   | (2,603,020) | (1,475,376) |
| Closing balance                                   | 7,836,304   | 5,614,255   |
| Current Producer Loans - CFF due within 12 months | 7,574,150   | 2,331,413   |
| Current Producer Loans - CFF due after 12 months  | 262,154     | 3,282,842   |
| Total Producer Loans                              | 7,836,304   | 5,614,255   |

# Note 5. Property, plant and equipment

## $\hbox{(a) Property, plant and equipment at cost less accumulated depreciation or amortisation}\\$

|                                     | 2010      | 2009      |
|-------------------------------------|-----------|-----------|
|                                     | \$        | \$        |
| Leasehold Improvements              |           |           |
| Atcost                              | 932,408   | 932,408   |
| Less: Accumulated amortisation      | (670,008) | (571,608) |
| Total Leasehold Improvements        | 262,400   | 360,800   |
| Audio Visual Equipment              |           |           |
| Atcost                              | 43,695    | 42,901    |
| Less: Accumulated depreciation      | (38,091)  | (35,501)  |
| Total Audio Visual Equipment        | 5,604     | 7,400     |
| Computer Equipment                  |           |           |
| Atcost                              | 474,451   | 429,254   |
| Less: Accumulated depreciation      | (302,583) | (224,685) |
| Total Computer Equipment            | 171,868   | 204,569   |
| Furniture and Fittings              |           |           |
| Atcost                              | 215,897   | 212,654   |
| Less: Accumulated depreciation      | (151,138) | (130,280) |
| Total Furniture and Fittings        | 64,759    | 82,374    |
| Office Equipment                    |           |           |
| Atcost                              | 38,117    | 39,869    |
| Less: Accumulated depreciation      | (34,123)  | (36,521)  |
| Total Office Equipment              | 3,994     | 3,348     |
| Software                            |           |           |
| Atcost                              | 6,520     | 6,520     |
| Less: Accumulated amortisation      | (6,520)   | (6,520)   |
| Total Software                      | 0         | 0         |
| Total Property, Plant and Equipment | 508,625   | 658,491   |

# Note 5. Property, plant and equipment (continued)

# (b) Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current financial period are set out below.

|                              | Leasehold<br>Improvements<br>at cost | Audio Visual<br>Equipment<br>at cost | Computer<br>Equipment<br>at cost | Furniture<br>and Fittings<br>at cost | Office<br>Equipment<br>at cost | Software<br>at cost | Total     |
|------------------------------|--------------------------------------|--------------------------------------|----------------------------------|--------------------------------------|--------------------------------|---------------------|-----------|
|                              | \$                                   | \$                                   | \$                               | \$                                   | \$                             | \$                  | \$        |
| Balance as at<br>1 July 2009 | 360,800                              | 7,400                                | 204,569                          | 82,374                               | 3,348                          | 0                   | 658,491   |
| Additions                    | 0                                    | 2,999                                | 65,581                           | 6,760                                | 1,964                          | 0                   | 77,304    |
| Depreciation expense         | (98,400)                             | (4,796)                              | (98,282)                         | (24,248)                             | (1,317)                        | 0                   | (227,043) |
| Disposals                    | 0                                    | 0                                    | 0                                | (128)                                | 0                              | 0                   | (128)     |
| Balance at<br>30 June 2010   | 262,400                              | 5,604                                | 171,868                          | 64,758                               | 3,994                          | 0                   | 508,625   |
| Balance as at<br>1 July 2008 | 459,200                              | 11,746                               | 92,765                           | 101,340                              | 3,869                          | 0                   | 668,920   |
| Additions                    | 0                                    | 722                                  | 184,498                          | 5,348                                | 1,114                          | 0                   | 191,682   |
| Depreciation expense         | (98,400)                             | (5,068)                              | (72,694)                         | (24,314)                             | (1,635)                        | 0                   | (202,111) |
| Disposals                    | 0                                    | 0                                    | 0                                | 0                                    | 0                              | 0                   | 0         |
| Balance at<br>30 June 2009   | 360,800                              | 7,400                                | 204,569                          | 82,374                               | 3,348                          | 0                   | 658,491   |

## Note 6. Payables

|  | 2010    | 2009    |
|--|---------|---------|
|  | \$      | \$      |
| Current payables                               |         |         |
| Contractual                                    |         |         |
| Creditors and accruals – supplies and services | 114,942 | 187,914 |
| Total current payables                         | 114,942 | 187,914 |
| Total payables                                 | 114,942 | 187,914 |

## Note 7. Provisions

|   | 2010      | 2009      |
|---|-----------|-----------|
|   | \$        | \$        |
| Current provisions  |           |           |
| Employee benefits – annual leave                            |           |           |
| - Unconditional and expected to be settled within 12 months | 302,267   | 238,298   |
| - Unconditional and expected to be settled after 12 months  | 0         | 0         |
| Employee benefits – long service leave                      |           |           |
| - Unconditional and expected to be settled within 12 months | 53,950    | 55,066    |
| - Unconditional and expected to be settled after 12 months  | 72,172    | 90,001    |
| Total current provisions                                    | 428,389   | 383,365   |
| Non-current provisions                                      |           |           |
| Employee benefits   | 167,274   | 112,030   |
| Leasehold dismantling costs                                 | 75,967    | 75,967    |
| Total non-current provisions                                | 243,241   | 187,997   |
| Total provisions  | 671,630   | 571,362   |
| (a) Employee benefits and related on-costs                  |           |           |
| Current employee benefits                                   |           |           |
| Annual leave  | 285,293   | 224,916   |
| Unconditional long service leave                            | 119,596   | 137,570   |
| Non-current employee benefits                               |           |           |
| Conditional long service leave                              | 158,624   | 106,243   |
| Total employee benefits                                     | 563,513   | 468,729   |
| Current on-costs  |           |           |
| Annual leave  | 16,974    | 13,382    |
| Long service leave  | 6,518     | 7,498     |
| Non-current on-costs – long service leave                   | 8,658     | 5,786     |
| Total on-costs  | 32,150    | 26,666    |
| Total employee benefits and related on-costs                | 595,663   | 495,395   |
| (b) Movement in provision for employee benefits             |           |           |
| Opening balance   | 495,395   | 239,464   |
| Leave taken   | (293,187) | (172,107) |
| Additional provisions recognised                            | 393,455   | 322,709   |
| Closing balance   | 595,663   | 495,395   |
| (c) Movement in provision for leasehold dismantling costs   |           |           |
| Opening balance   | 75,967    | 75,967    |
| Additional provisions recognised                            | 0         | 0         |
| Provisions derecognised                                     | 0         | 0         |
| Closing balance   | 75,967    | 75,967    |

## Note 8. Superannuation

Film Victoria has made employer contributions on behalf of its employees during 2009/10 to the following defined contribution plans:

#### Vic Super

Employer contributions paid to the Vic Super scheme in 2009/10 amount to \$226,900 (2008/09 \$187,284). Contributions outstanding as at 30 June 2010 were nil.

#### Other

Employer contributions paid to other various schemes in 2009/10 amount to \$150,891 (2008/09 \$134,232). Contributions outstanding as at 30 June 2010 were nil.

Film Victoria recognises all superannuation contributions for the reporting period as an expense, included as part of the employee benefits in the Comprehensive Operating Statement.

### Note 9. Accumulated surplus

The Accumulated surplus total of \$6,089,766 as at 30 June 2010 is as result of increased commitments made throughout the year which are yet to be expended and timing factors influence this surplus. Revenue allocated to various programs results in financial commitments to successful applicants. These commitments however may remain undisbursed at the end of financial year due to contracted milestones or deliverables being outstanding after contracts are executed. As a result, during one financial year Film Victoria makes disbursements that arise from financial commitments outstanding from prior years.

#### Note 10. Leases

#### Disclosures for lessees - operating leases

Operating leases are with respect to office space at 189 Flinders Lane, Melbourne and minor related office equipment.

|   | 2010    | 2009      |
|---|---------|-----------|
|   |         |           |
|   | \$      | \$        |
| Non-cancellable operating leases payable            |         |           |
| Not longer than one year                            | 325,791 | 299,152   |
| Longer than one year and not longer than five years | 555,590 | 948,915   |
| Present value of minimum lease payments             | 881,381 | 1,248,067 |

# Note 11. Commitments for expenditure

# (a) Equity Investments, Producer Package Investments, and Producer Loans - Cash Flow Facility

The balance of Film Victoria's commitments which were not expended in this twelve month period amounted to \$17,933,122. These commitments become payable when contracts are executed and upon contractees satisfying certain conditions. Payments of these commitments are expected to be made within 1 to 5 years.

The Cash Flow Facility (CFF) represents a \$15 million revolving loan facility. Film Victoria has a stringent credit process to ensure that all loans are prudently managed.

Film Victoria Programs comprises grants provided for Industry Investment and Support. It also includes repayments and recoupments from prior year projects. The balance at 30 June 2010 is committed to film industry initiatives, programs and expenditure carried forward into future periods, and balance sheet liabilities.

#### Cash analysed by funding and usage as at 30 June 2010

|  | Cash as at<br>30-Jun-10 | Outstanding<br>Commitments as at<br>30-Jun-10 | Balance as at<br>30-Jun-10 |
|--|-------------------------|---|----------------------------|
|  | \$                      | \$  | \$                         |
| Cash Flow Facility Available                     | 7,163,696               | 662,154                                       | 6,501,542                  |
| Film Victoria Programs (including Digital Media) | 18,911,145              | 17,270,968                                    | 1,195,177                  |
| Total cash assets                                | 26,074,841              | 17,933,122                                    | 8,141,719                  |

#### Cash analysed by funding and usage as at 30 June 2009

|  | Outstanding |                   |               |  |
|--|-------------|-------------------|---------------|--|
|  | Cash as at  | Commitments as at | Balance as at |  |
|  | 30-Jun-09   | 30-Jun-09         | 30-Jun-09     |  |
|  | \$          | \$                | \$            |  |
| Cash Flow Facility Available                     | 9,385,745   | 4,048,568         | 5,337,177     |  |
| Film Victoria Programs (including Digital Media) | 17,295,524  | 12,579,027        | 4,716,497     |  |
| Total cash assets                                | 26,681,269  | 16,627,595        | 10,053,674    |  |

## **Producer Loans - Cash Flow Facility**

|   | 2010        | 2009        |
|---|-------------|-------------|
|   | \$          | \$          |
| Total Funding for Cash Flow Facility            | 15,000,000  | 15,000,000  |
| Less: Total Loans outstanding                   | (7,836,304) | (5,614,255) |
| Cash Flow Facility cash held                    | 7,163,696   | 9,385,745   |
| Less: Cash Flow Facility Committed not yet paid | (662,154)   | (4,048,568) |
| Cash Flow Facility Available                    | 6,501,542   | 5,337,177   |

# Note 12. Contingent liabilities and contingent assets

There are no contingent liabilities or contingent assets at reporting date.

# Note 13. Financial instruments

#### (a) Financial risk management objectives

Film Victoria's activities expose it primarily to the financial risks of changes in interest rates, credit exposure and a minor amount of operational foreign currency transactions. Film Victoria does not enter into derivative financial instruments to manage its exposure to interest rate and foreign currency risk.

Film Victoria does not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

#### (b) Significant accounting policies

Film Victoria's accounting policies including the terms and conditions of each class of financial asset and financial liability recognised at balance date, are stated in Note 1.

#### (c) Interest Rate Risk

Film Victoria's exposure to interest rate risks and the effective interest rate risks of financial assets and financial liabilities recognised at balance date, are as follows:

#### The following table details Film Victoria's exposure to interest rate risks as at 30 June 2010

|  | Weighted<br>average<br>effective<br>interest rate | Variable<br>interest rate | Fixed<br>interest rate | Maturity<br>dates less<br>than<br>1 year (fixed<br>interest rate) | Non-interest<br>bearing | Carrying<br>Amount |
|--|---|---------------------------|------------------------|---|-------------------------|--------------------|
|  | merestrate  | \$                        | s sinterestrate        | \$  | \$                      | \$                 |
| Financial Assets                       |   | *                         | ,                      | *   | *                       | •                  |
| Cash and deposits                      |   |                           |                        |   |                         |                    |
| Cash on hand and cash at bank          | 4.51%   | 208,946                   | 0                      | 0   | 800                     | 209,746            |
| Short term / at call deposits          | 4.71%   | 15,095                    | 0                      | 25,850,000  | 0                       | 25,865,095         |
| Receivables                            |   |                           |                        |   |                         |                    |
| Producer Loans<br>- Cash Flow Facility | 5.50% - 9.50%                                     | 0                         | 7,836,304              | 0   | 0                       | 7,836,304          |
| Other receivables                      | N/A   | 0                         | 0                      | 0   | 92,812                  | 92,812             |
|  |   | 224,041                   | 7,836,304              | 25,850,000  | 205,342                 | 34,003,957         |
| Financial Liabilities                  |   |                           |                        |   |                         |                    |
| Payables                               | N/A   | 0                         | 0                      | 0   | 114,942                 | 114,942            |
|  |   | 0                         | 0                      | 0   | 114,942                 | 114,942            |

#### The following table details Film Victoria's exposure to interest rate risks as at 30 June 2009

|  | Weighted<br>average<br>effective<br>interest rate | Variable<br>interest rate | Fixed interest<br>rate | Maturity<br>dates less<br>than 1 year<br>(fixed interest<br>rate) | Non-interest<br>bearing | Carrying<br>Amount |
|--|---|---------------------------|------------------------|---|-------------------------|--------------------|
|  |   | \$                        | \$                     | \$  | \$                      | \$                 |
| Financial Assets                       |   |                           |                        |   |                         |                    |
| Cash and deposits                      |   |                           |                        |   |                         |                    |
| Cash on hand and cash at bank          | 2.88%   | 359,316                   | 0                      | 0   | 800                     | 360,116            |
| Short term / at call deposits          | 3.21%   | 221,153                   | 0                      | 26,100,000  | 0                       | 26,321,153         |
| Receivables                            |   |                           |                        |   |                         |                    |
| Producer Loans<br>- Cash Flow Facility | 5.50% - 6.75%                                     | 0                         | 5,614,255              | 0   | 0                       | 5,614,255          |
| Other receivables                      | N/A   | 0                         | 0                      | 0   | 137,544                 | 137,544            |
|  |   | 580,469                   | 5,614,255              | 26,100,000  | 138,344                 | 32,433,068         |
| Financial Liabilities                  |   |                           |                        |   |                         |                    |
| Payables                               | N/A   | 0                         | 0                      | 0   | 187,915                 | 187,915            |
|  |   | 0                         | 0                      | 0   | 187,915                 | 187,915            |

# Note 13. Financial instruments (continued)

#### **Categorisation of financial instruments**

|                            | Category  | 2010       | 2,009      |
|----------------------------|---|------------|------------|
|                            |   | \$         | \$         |
| Financial assets           |   |            |            |
| Cash and deposits          | Contractual financial assets – loans and receivables at amortised cost or fair value through profit or loss | 26,074,841 | 26,681,269 |
| Receivables                |   | 7,929,116  | 5,759,154  |
| Total financial assets     |   | 34,003,957 | 32,440,423 |
| Financial liabilities      |   |            |            |
| Payables                   | Contractual financial liabilities at amortised cost   | 114,942    | 187,915    |
| Total financial liabilitie | es  | 114,942    | 187,915    |

# Net Holding gain/(loss) on financial instruments by category

|                                     | 2010      | 2009      |
|-------------------------------------|-----------|-----------|
|                                     | \$        | \$        |
| Financial assets                    |           |           |
| Cash and deposits                   | 880,173   | 1,911,604 |
| Trade and other receivables         | (44,732)  | (144,885) |
| Producer Loans - Cash Flow Facility | 2,222,049 | 1,493,024 |
|                                     | 3,057,490 | 3,259,743 |
| Financial liabilities               |           |           |
| Payables                            | (72,973)  | 39,527    |
|                                     | (72,973)  | 39,527    |

# (d) Credit Risk

Film Victoria's maximum exposure to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the Balance Sheet.

Within the Film Victoria Cash Flow Facility, the maximum exposure cannot exceed \$3,000,000 for each of the following:

- any one Australian distributor, broadcaster or sales agent
- any one overseas distributor, broadcaster or sales agent
- any one producer. (Producers are eligible to apply to Film Victoria for an equity investment for the same project)

Credit risk in trade receivables is managed in the following ways:

- By operating under payment terms of 30 days,
- Debt collection policies and procedures.

As at 30 June 2010, there is no event to indicate that any of the financial assets were impaired.

# Note 13. Financial instruments (continued)

The following table discloses the ageing only of financial assets that are past due but not impaired.

|                                     | Carrying   | Not past                |                      |            | not impaired |           |
|-------------------------------------|------------|-------------------------|----------------------|------------|--------------|-----------|
|                                     | Amount     | due and not<br>impaired | Less than<br>30 days | 30-90 days | 90-365 days  | 1-5 years |
|                                     | \$         | \$                      | \$                   | \$         | \$           | \$        |
| 2010<br>Financial assets            |            |                         |                      |            |              |           |
| Other receivables                   | 92,812     | 0                       | 92,812               | 0          | 0            | -         |
| Cash on hand and cash at bank       | 209,746    | 209,746                 | 0                    | 0          | 0            | -         |
| Short term / at call deposits       | 25,865,095 | 25,865,095              | 0                    | 0          | 0            | -         |
| Producer Loans - Cash Flow Facility | 7,836,304  | 7,503,725               | 41,665               | 290,914    | 0            | -         |
| Financial liabilities               |            |                         |                      |            |              |           |
| Payables                            | 114,942    | 0                       | 114,942              | 0          | 0            |           |
| 2009<br>Financial assets            |            |                         |                      |            |              |           |
| Other receivables                   | 137,544    | 0                       | 137,544              | 0          | 0            | -         |
| Cash on hand and cash at bank       | 360,116    | 360,116                 | 0                    | 0          | 0            | -         |
| Short term / at call deposits       | 26,321,153 | 26,321,153              | 0                    | 0          | 0            | -         |
| Producer Loans - Cash Flow Facility | 5,614,255  | 5,614,255               | 0                    | 0          | 0            | -         |
| Financial liabilities               |            |                         |                      |            |              |           |
| Payables                            | 187,915    | 0                       | 187,915              | 0          | 0            |           |

# (e) Interest rate sensitivity analysis

Interest rate sensitivity analysis is based on balances of financial assets not exceeding one year, which are at fixed or floating rates. Minimum and maximum exposures are calculated at shifts of plus or minus 2% respectively. A net decrease in interest rates translates into a fall in surplus as investment income is reduced.

The table below details Film Victoria's sensitivity to shifts in interest rate. The exposures are based on management's best estimates of the possible adverse effects of changes in interest rate as at 30 June 2010.

## Market risk exposure - Interest rate

|                       |                 | Interest Rate |                     |            |                     |
|-----------------------|-----------------|---------------|---------------------|------------|---------------------|
|                       |                 | -200 bas      | is points           | +200 bas   | sis points          |
|                       |                 | -2            | 2%                  | +2         | 2%                  |
|                       |                 |               | Available-for-sale  |            | Available-for-sale  |
|                       | Carrying Amount | Net Result    | revaluation surplus | Net result | revaluation surplus |
| 2010 Financial assets | 3               |               |                     |            |                     |
| Cash and deposits     | 26,074,041      | (521,481)     | 0                   | 521,481    | 0                   |
| Total Impact          |                 | (521,481)     | 0                   | 521,481    | 0                   |
| 2009 Financial assets | S               |               |                     |            |                     |
| Cash and deposits     | 26,680,469      | (533,609)     | 0                   | 533,609    | 0                   |
| Total Impact          |                 | (533,609)     | 0                   | 533,609    | 0                   |

# Note 13. Financial instruments (continued)

#### (f) Fair value

The carrying amount of financial instruments assets and liabilities recorded in the financial statements are a fair approximation of their fair values, because of the short-term nature of the financial

instruments and the expectation that they are paid in full.

The following table shows that the fair values of the financial assets and liabilities are the same as the carrying amounts.

|                                     | Carrying amount<br>2010 | Fair value<br>2010 | Carrying amount<br>2009 | Fair value<br>2009 |
|-------------------------------------|-------------------------|--------------------|-------------------------|--------------------|
|                                     | \$                      | \$                 | \$                      | \$                 |
| Financial assets                    |                         |                    |                         |                    |
| Other receivables                   | 92,812                  | 92,812             | 137,544                 | 137,544            |
| Cash on hand and cash at bank       | 209,746                 | 209,746            | 360,316                 | 360,316            |
| Short term / at call deposits       | 25,865,095              | 25,865,095         | 26,321,153              | 26,321,153         |
| Producer Loans - Cash Flow Facility | 7,836,304               | 7,836,304          | 5,614,255               | 5,614,255          |
| Total financial assets              | 34,003,157              | 34,003,157         | 32,432,268              | 32,432,268         |
| Financial liabilities               |                         |                    |                         |                    |
| Other payables                      | 114,942                 | 114,942            | 187,915                 | 187,915            |
| Total financial liabilities         | 114,942                 | 114,942            | 187,915                 | 187,915            |

# Note 14. Cash flow information

For the purposes of the Cash Flow Statement, cash includes cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash at the

end of the financial year as shown in the Cash Flow Statement is reconciled to the related items in the balance sheet as follows:

|   | 2010              | 2009        |
|---|-------------------|-------------|
|   | \$                | \$          |
| (a) Cash and cash equivalents   |                   |             |
| Cash on hand  | 800               | 800         |
| Cash at bank  | 208,946           | 359,316     |
| Short term / At call deposits   | 25,865,095        | 26,321,153  |
| Total cash and deposits   | 26,074,841        | 26,681,269  |
| (b) Reconciliation of net result for the period to net cash flows from oper | ating activities: |             |
| Net result for the year   | 1,290,956         | (1,295,603) |
| Non cash movements:   |                   |             |
| Depreciation and amortisation of non-current assets                         | 227,043           | 202,112     |
| Loss on sale of non-financial assets  | 128               | 846         |
| Movements in net assets and liabilities                                     |                   |             |
| (Increase) / decrease in assets:  |                   |             |
| Current receivables   | 206,305           | 207,587     |
| Other current assets  | (58,802)          | 28,559      |
| Increase / (decrease) in liabilities:                                       |                   |             |
| Current payables  | (72,973)          | 39,527      |
| Current provisions  | 45,025            | 143,901     |
| Non-current provisions  | 55,244            | 11,002      |
| Net cash provided for / (used in) operating activities                      | 1,692,926         | (662,069)   |

# Note 15. Responsible persons

The names of persons who were Responsible Persons at any time during the 12 month financial reporting period are:

Minister for Innovation, Industry and Regional Development

Gavin Jennings MLC

# **Governing Board**

John Howie, President

Katherine Blashki

Joanne Dawson

Siu Ling Hui

Ana Kokkinos

Kim McGrath (appointed 16 February 2010)

Michael McMahon (appointed 16 February 2010)

Bryce Menzies

Leonie Morgan

Robert Murray

Jan Sardi

Members of the Governing Board did not receive any remuneration for the twelve months ended 30 June 2010, except where members are representing the Board on an assessment panel. The remuneration of the Minister is reported separately in the financial statements of the Department of Premier and Cabinet.

Remuneration of the Accountable Officer is included in Note 17 - Remuneration of executives.

# Note 16. Related party transactions

Other transactions during the financial year with Responsible Persons and Responsible Person-related entities are set out in the table below.

The transactions cover payments and receipts relating to Film Victoria programs for equity investments, production attraction, content development, cash flow funding and professional development as well as participation in evaluation and assessment committees.

All such transactions are carried out at arm's length with the entities involved and receive the same amount of scrutiny that apply to all applicants to the Film Victoria program.

| Entity                                      | Transaction<br>Type | 30-Jun-10 | 30-Jun-09 |
|---|---------------------|-----------|-----------|
|   |                     | \$        | \$        |
| Executive Wealth                            | Payments            | 1,000     | 3,000     |
| Strategies Pty Ltd / Jo Dawson              | Receipts            | 0         | 0         |
| SLH Consulting &                            | Payments            | 1,500     | 3,000     |
| Communications /<br>Siu Ling Hui            | Receipts            | 0         | 0         |
| Mira Robertson /                            | Payments            | 5,050     | 25,200    |
| Ana Kokkinos                                | Receipts            | 0         | 0         |
| Blessed Film                                | Payments            | 25,000    | 487,000   |
| Productions Pty<br>Ltd / Ana Kokkinos       | Receipts            | (4,007)   | 0         |
| Zizani Films Pty                            | Payments            | 4,010     | 0         |
| Ltd / Ana Kokkinos                          | Receipts            | 0         | 0         |
| Big and Little                              | Payments            | 150,000   | 0         |
| Films Pty Ltd /<br>Michael McMahon          | Receipts            | (4,956)   | 0         |
| Anatomy 2 Pty                               | Payments            | 120,000   | 0         |
| Ltd / Michael<br>McMahon                    | Receipts            | (11,902)  | 0         |
| Bogan Pride                                 | Payments            | 3,000     | 0         |
| Productions Pty<br>Ltd / Michael<br>McMahon | Receipts            | (2,138)   | 0         |
| Lou Productions                             | Payments            | 15,000    | 0         |
| Pty Ltd / Michael<br>McMahon                | Receipts            | 0         | 0         |
| Moppet Mode                                 | Payments            | 2,000     | 0         |
| Pty Ltd / Michael<br>McMahon                | Receipts            | 0         | 0         |
| December Films                              | Payments            | 523,841   | 216,212   |
| Pty Ltd / Bryce<br>Menzies                  | Receipts            | (83,111)  | (77,562)  |
| Gargoyle Pty Ltd /<br>Bryce Menzies         | Payments            | 0         | 0         |
|   | Receipts            | (1,059)   | 0         |
| ndWare Pty Ltd /<br>Robert Murray           | Payments            | 48,334    | 106,668   |
|   | Receipts            | 0         | (87,000)  |
| Breakaway Scripts Pty Ltd / Jan Sardi       | Payments            | 2,305     | 1,960     |
|   | Receipts            | 0         | 0         |
|   | ·                   |           |           |

Film Victoria's Board, committees, internal staff assessment panels, CEO and staff are bound by the Conflict of Interest provisions of the *Film Act 2001* (Vic.) (sections 39-42), together with the Code of Conduct for the Victorian Public Sector (sections 34-37).

A member who has a conflict of interest in a matter must not be present during any deliberations on the matter, unless the President directs otherwise; and is not entitled to vote on the matter.

# Note 17. Remuneration of executives

The remuneration of executive officers including that of the Accountable Officer is set out in the table below.

Total remuneration includes bonus payments, termination benefits, long service leave and any retrospective adjustments that applied during the financial year.

| Income Band           | Total Remuneration |           |           | Base Remuneration |
|-----------------------|--------------------|-----------|-----------|-------------------|
|                       | 2010               | 2009      | 2010      | 2009              |
|                       | No.                | No.       | No.       | No.               |
| \$140,000 - \$149,999 | 1                  | 1         | 1         | 1                 |
| \$200,000 - \$209,999 |                    |           |           | 1                 |
| \$210,000 - \$219,999 |                    |           | 1         |                   |
| \$220,000 - \$229,999 | 1                  | 1         |           |                   |
| Total numbers         | 2                  | 2         | 2         | 2                 |
| Total amount          | \$372,790          | \$369,532 | \$355,459 | \$346,789         |

# Note 18. Remuneration of auditors

|   | 2010   | 2009   |
|---|--------|--------|
|   | \$     | \$     |
| Victorian Auditor General's Office      |        |        |
| Audit or review of the financial report | 17,750 | 17,400 |
|   | 17,750 | 17,400 |

# Note 19. Events after balance sheet date

Film Victoria is not aware of any material events after balance date which would affect these financial statements.

### **Accountable Officer's and Chief Finance** and Accounting Officer's Declaration

We certify that the attached financial statements for Film Victoria have been prepared in accordance with Standing Direction 4.2 of the Financial Management Act 1994, applicable Financial Reporting Directions, Australian accounting standards and other mandatory professional reporting requirements.

We further state that, in our opinion, the information set out in the Comprehensive Operating Statement, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and notes to the financial statements, presents fairly the financial transactions during the year ended 30 June 2010 and financial position of Film Victoria at 30 June 2010.

We are not aware of any circumstance which would render any particulars included in the financial statements to be misleading or inaccurate.

John Howie President

Film Victoria

Melbourne

Chief Executive Officer

Sandra Sdraulig

Film Victoria Melbourne 31 August 2010 31 August 2010 **Nesreen Bottriell** General Manager -Business Affairs

Film Victoria Melbourne 31 August 2010

# **Image Credits**

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I LOVE YOU TOO

Hell and High Waters

Supported through Production Investment

# Page 2:

KOKODA

Pericles Film Productions

Supported through Production Investment

WHERE THE WILD THINGS ARE

Image courtesy of Warner Bros. Pictures

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ANIMAL KINGDOM

Porchlight Films

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WILFRED - Series 2

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December Films

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Moody Street Kids

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Studio Moshi

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#### Page 16:

World Congress of Science and Factual Producers Melbourne, Australia – December 1-4, 2009

Digital Distribution Summit

Melbourne, Australia - September 29, 2009

#### Page 19:

THE EXTRAORDINARY TALE OF WILLIAM BUCKLEY

December Films

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Jane Allen

International Fellowship recipient

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WHERE THE WILD THINGS ARE

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SUMO MOUSE

Moody Street Kids

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SOUTH SOLITARY

Produced by Macgowan Films

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SUMMER CODA

Revival Film Company

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THE PACIFIC

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Tropfest

Melbourne, Australian – February 21, 2010

Indian Film Festival - Bollywood & Beyond

Melbourne, Australian - March 10-17, 2010

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BED OF ROSES - Series 2

Ruby Entertainment

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WHERE THE WILD THINGS ARE

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Level 7 189 Flinders Lane Melbourne Victoria 3000 Australia GPO Box 4361 Melbourne Victoria 3001 Australia contact@film.vic.gov.au www.film.vic.gov.au





